

# Banks Against Crime: The Impact of Home Mortgages on Neighborhood Crime\*

David Mitre-Becerril<sup>†</sup>  
University of Pennsylvania

October 26, 2022

## Abstract

Home mortgages are thought to enhance social capital among neighbors and encourage neighborhood revitalization. Some research suggests that residential lending is associated with less crime, but most studies overlook the impact on acquisitive crime and suffer from endogeneity biases through common causes and omitted variables. This study helps to overcome the endogeneity bias in the mortgage and crime link by leveraging a shift-share instrumental variables approach. By exploiting the differential exposure to banks' local market share and common national mortgage shocks across 27 US cities, this paper finds that when banks make more home loans, communities experience a significant decrease in burglaries, thefts, aggravated assaults, and low-level offenses, and an increase in motor vehicle thefts. The effects are larger in Black, Hispanic, and poor neighborhoods and seem to be driven by a decrease in vacant homes. The evidence suggests that home loans are a driving factor in neighborhood revitalization and reducing prevalent crimes.

*Keywords:* home loans, neighborhood crime, community investments, shift-share instrument variables

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\*I thank Aaron Chalfin, John M. MacDonald, Greg Ridgeway, and seminar participants from the University of Pennsylvania for helpful comments and suggestions.

<sup>†</sup>Department of Criminology, dmitre@sas.upenn.edu

# 1 Introduction

Community investments rather than punishment have been proposed as an essential strategy to reduce neighborhood crime (Krivov, 2014; Sharkey, 2018; Vélez and Lyons, 2014). While public and non-profit programs targeting high-risk individuals and areas with a clear nexus to crime-reducing components have shown promising results (Blattman et al., 2017; Branas et al., 2018; Chalfin et al., 2022; Heller, 2014; Sharkey et al., 2017), whether private investments reduce crime is unclear. The incentives of private actors are usually misaligned with social welfare maximizing strategies due to externalities causing an under-provision of private investments. Still, banks can play a role against crime by bringing external resources to revitalize neighborhoods (Vélez and Richardson, 2012; Velez et al., 2012), and given their widespread geographical presence and large financial asset size, their potential for change is substantial.

Banks influence the real economy –employment, businesses, production, and investments– (Berger et al., 2020), and they act as safe deposit institutions and a source of credit for myriad activities (Allen et al., 2008). One such activity is providing home mortgages. Home acquisition is a cornerstone component of households’ wealth accumulation because it is usually the largest household asset, it is inheritable, and, to the extent that house prices increase, the wealth raises over time (Turner and Luea, 2009). Homeownership also influences neighborhood dynamics. Landowners’ well-being and wealth are linked to the prospects of the property. Actions that increase the value of the neighborhood benefit the household, so individuals have strong incentives to form coalitions to influence local regulations (Molotch, 1976). Despite the reduction in geographical mobility, homeownership relates to increases in housing tenure, local networks, and social capital investments (DiPasquale and Glaeser, 1999). Furthermore, as neighbors become aware of their common values and there is mutual trust, solidarity, and willingness to intervene for the common good, informal social control mechanisms will regulate the community’s behavior, leading to crime decreases (Sampson et al., 1997; Sampson and Raudenbush, 1999).

The lack of access to credit to acquire property or improve the existing one can become a source of racial disparities, wealth inequality, and neighborhood decay (Krivov and Kaufman, 2004). Nevertheless, aggressive, high-risk lending practices are not an optimal solution either.<sup>1</sup> While in the short-term, these loans can improve property values (Pavlov and Wachter, 2011), they can have deleterious effects on communities once homeowners cannot make their regular payments and foreclosures and vacant properties rise, leading to more crime (Cui and Walsh, 2015; Stucky et al., 2012). Overall, these risky lending practices can destabilize local and global economic markets.<sup>2</sup>

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<sup>1</sup>A related literature examines the adverse crime impacts of payday lenders in distressed communities (Kubrin et al., 2011).

<sup>2</sup>For a broader explanation on global effects of widespread risky lending patterns, see the *Final Report of the National*

Previous research argue that home mortgages reduce violent crime with an emphasis on homicides (Kirk, 2020; Saporu et al., 2011; Shrider and Ramey, 2018; Veléz, 2009; Vélez and Richardson, 2012; Velez et al., 2012). Surprisingly, these studies do not examine the impacts on acquisitive crimes and even less low-level offenses. While previous studies control for racial composition and concentrated disadvantaged in their econometric specifications, meaning the models compare areas with similar observable characteristics, they do not assess whether disadvantaged areas benefit more from community investments than affluent ones.<sup>3</sup> Closing this knowledge gap is relevant for theoretical and public policy considerations because it advances the scholarship on ethnoracial differences explaining the neighborhood crime inequality ladder and it signals whether prioritizing resources to specific communities would bring the largest increase in social welfare.

Moreover, research informing practitioners and policymakers on crime prevention strategies face higher standards to provide credible evidence of causality, a gradual trend that criminology has started to embrace (Braga and Weisburd, 2013; Nagin and Sampson, 2019; Sampson et al., 2013). On this end, the literature on mortgages and crime includes persuasive descriptive studies, but they are mostly correlational (Kirk, 2020; Saporu et al., 2011; Shrider and Ramey, 2018; Vélez and Richardson, 2012) or have not used strong identification strategies to remove the endogeneity bias (Veléz, 2009; Velez et al., 2012). Specifically, these studies do not address the concern that areas receiving home mortgages differ in observable and unobservable characteristics from neighborhoods receiving fewer loans; hence, the crime differences could be caused by other factors besides lending. Bunting (2020) is the only credible instrumental variables research, but does not analyze the effects on the different crime categories, which is critical to assess whether loans influence property, violent, and nonmajor crimes, nor provide evidence of heterogeneous effects on racial or ethnic communities. Moreover, the study only focuses in Los Angeles County in California during the Great Recession, limiting the external validity of the results.

Accordingly, this research makes five contributions. First, by using a shift-share instrumental variables approach, it reduces the concerns of not isolating the effects of mortgages on crime and provides a stronger identification strategy to answer a relevant research question. Second, this research offers insights into which crimes are the most sensitive to residential lending by examining the results on the different property, violent, and low-level criminal offenses. Third, it investigates whether there are differential impacts in historically marginalized communities, a relevant margin that most previous studies have overlooked, and

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*Commission on the Causes of the Financial and Economic Crisis in the United States.*

<sup>3</sup>Only one study has examined the impacts of residential lending on property crimes and its differential impacts based on race and ethnicity (Saporu et al., 2011), but given its cross-sectional design, the findings have to be take cautiously as it cannot assign a causal order in the mortgage-crime relationship.

it is essential to understand which communities benefit most from community investments. Next, as there is no public national repository of sub-city crime incidents, this research overcomes this data limitation by collecting and geo-referencing crime incident level information at the census tract from 27 US cities, representing around 10 percent of the US population. Accordingly, the large sample size provides the statistical power to detect small changes, and it reduces concerns of external validity, which are common in single-city case studies. Finally, by analyzing data from the last decade, it covers the post-Great Recession period marked by stringent financial regulations that affects the mortgage housing market.

By relying on crimes reported to the police departments and residential lending data, as well as using a shift-share instrumental variables approach that exploits the time and spatial variation caused by banks' idiosyncratic mortgage shocks with different market shares across communities, this research assess whether such differential exposure leads to different changes in crime incidents. The evidence suggests that mortgages reduce crime, specifically theft, burglary, aggravated assaults, and non-major crimes, although it seems to lead to motor vehicle thefts increases. Still, it leads to overall property and major crime decreases. Furthermore, the impacts are larger in Black, Hispanic, and poor communities, suggesting that historically marginalized communities benefit more from an increase in mortgage lending. The effects appear to be driven by a decrease in vacant homes. However, in contrast to previous studies, there are no impact on murders, and the evidence of violent crime decreases is weak. Accordingly, the results suggest that residential loans are a driving factor in neighborhood revitalization and preventing serious crimes, particularly acquisitive crimes. Still, extra-local investments via home mortgages are not enough to prevent murders, one of the most egregious felonies affecting society. Other alternatives are needed to prevent such crimes.

The remaining article is organized as follows. Section 2 reviews the literature on the role of banks in the real economy and the relationship between lending and crime. Sections 3 and 4 explain the data and empirical strategy. Section 5 presents the results, and Section 6 concludes.

## 2 Background

### 2.1 Mortgage market in the US

Banks contribute to solving asymmetric information problems and sharing risks between lenders and borrowers by acting as intertemporal smoothing institutions (Allen et al., 2008). Put simply, some people deposit money, while others acquire debt to fund different activities and spending patterns. The economic relevance of these activities is large as banks' deposit money assets have represented nearly 62 percent of

the US GDP in the last decade,<sup>4</sup> and consumer loans and mortgages round nearly to 82 percent.<sup>5</sup> Since the 1930s, long-term and fully amortized loans (the principal and interest are paid simultaneously), with mostly a fixed interest rate, have become the norm in the US (Jackson, 1980). These features, along with the intervention of several government institutions in the housing market, facilitated the nationwide growth of home mortgages (Green and Wachter, 2005).

While the historical development of the mortgage market is unique to each country, some features of the US market stand out from other jurisdictions that could influence the effects of mortgages on neighborhood dynamics. First, the US has a strong presence of government-sponsored agencies in the mortgage market that trace back to the Great Depression. These institutions have a substantial influence on the secondary mortgage market, where lenders and investors sell and buy loans. For example, the Government National Mortgage Association (Ginnie Mae), created in 1968, guarantees pools of loans from mortgage banks and is backed by the US government. The Federal National Mortgage Association (Fannie Mae), created in 1968, and the Federal Home Loan Mortgage Corporation (Freddie Mac), created in 1970, securitize (e.g., sell a pool of loans) mortgages to provide liquidity and stability to the housing market. The public aid in the secondary mortgage funding allows banks to benefit by selling loans to these institutions –that have a lower capital-to-assets ratio than banks–, making lending less expensive than their European counterparts (Coles and Hardt, 2000). Second, mortgage lending involves several steps (mortgage design, selling, and marketing, followed by packaging, managing, and funding the loan, and risk and delinquency management). In the US, the mortgage lending process is spread across several institutions, offering a competitive advantage that translates into a larger lending market (Coles and Hardt, 2000). Third, most loans have a fixed rate and no-fee prepayment options. While this option runs the risk of shortening the mortgage duration and avoiding paying interest on the principal, increasing the uncertainty in the market, US banks hedge against this volatility by selling the loans in secondary markets and sharing the risks with other investors. Consequently, the increased demand for these instruments provides liquidity and lowers the funding costs, even during financial distress periods (Green and Wachter, 2005).

In short, these characteristics of the US mortgage market contribute to increasing its size, liquidity, and widespread use across the country. While these differences would not affect the underlying driving mechanisms of the impact of lending on neighborhood dynamics, they most likely influence its magnitude.

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<sup>4</sup>See <https://fred.stlouisfed.org/series/DDDI02USA156NWDB>

<sup>5</sup>See <https://fred.stlouisfed.org/series/HDTGPDUSQ163N>

## 2.2 Prior literature

Employment, cash transfers, and welfare payments provide financial resources to residents to make local investments, such as acquiring or improving a property, but these activities require a large upfront investment that is out of reach to most individuals unless credit is available. Accordingly, banks are key institutions influencing neighborhood dynamics by facilitating these investments. Still, banks do not randomly provide lending across communities; they respond to incentives and the institutional context.

There are studies identifying banks responding positively to national laws –such as the Community Reinvestment Act– aiming to encourage lending in low-income communities without increasing the delinquency rates (Avery and Brevoort, 2015; Bhutta, 2011; Ding et al., 2020).<sup>6</sup> There is also evidence of banks withholding loans to credit-worthy individuals in minority prevalent areas. For example, the practice known as redlining, explicitly prohibited in the 1968 Fair Housing Act, has caused long-run negative impacts on neighborhood disinvestment and community and individuals’ life outcomes, including criminal behaviors (Aaronson et al., 2021a,b; Anders, 2018; Appel and Nickerson, 2016; Faber, 2020; Jacoby et al., 2018). Likewise, banks’ corporate decisions to merge financial institutions can lead to the closing of banks branches, reducing small business lending and employment growth (Nguyen, 2019), as well as decrease local credit competition, affecting the local economic activity and increasing property crimes (Garmaise and Moskowitz, 2006). These previous studies align with Vélez and Richardson (2012)’s political economy approach that community outcomes are contingent on how extra-local forces and institutions view and treat the neighborhood, as well as to the new parochialism (Carr, 2003; Ramey and Shrider, 2014), where residents plan local investments but are successfully implemented by receiving support from outside institutions.

Intra-neighborhood dynamics, such as social disorganization and collective efficacy, are another approach to understanding the role of mortgages on public safety. Population turnover and neighborhood heterogeneity are thought to increase the likelihood of social disorganization and higher delinquency rates by impeding residents from realizing common values to solve shared problems (Bursik Jr, 1988). In contrast, local friendship networks and participation in formal and voluntary organizations are expected to decrease social disorganization, hence crime, by strengthening social controls and facilitating well-organized communities (Sampson and Groves, 1989). As neighbors develop mutual trust, solidarity, and willingness to intervene toward the common good, social control mechanisms self-regulate the community’s behaviors according to desired rather than imposed goals. A relevant determinant explaining lower levels of crime

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<sup>6</sup>Other studies argue that the Community Reinvestment Act has no effect on banks’ behavior (Bostic and Lee, 2017; Dahl et al., 2002).

is residential stability as it allows for creating stronger attachment to the neighborhood (Morenoff et al., 2001; Sampson et al., 1997). Home loans can encourage residential stability by allowing residents to acquire a property and limiting migration to other areas. There is evidence that homeowners face more constraints in their geographic mobility than renters (DiPasquale and Glaeser, 1999), particularly during economic downturns causing reductions in property equity, making it more challenging to relocate, even if it is for job purposes (Modestino and Dennett, 2013).

As one primary objective of mortgages is property acquisition (the other is home improvement), crime can decrease via changes in the housing tenure. There is evidence that policies encouraging homeownership can reduce crime, particularly burglaries and robberies, by motivating behavioral changes rather than altering the sociodemographic composition of the community (Disney et al., 2020). Homeownership can also influence the subjective measures of crime and risk. For instance, correlational studies suggest that home ownership can decrease the fear of crime and perceptions crime and disorder, but longer periods of residence in the community may relate to higher fear of crime (Lee et al., 2022; Lindblad et al., 2013). Moreover, to the extent that homeowners occupy vacant or foreclosed properties rather than replacing existing tenants, and decrease the prevalence of blighted properties in the community, crime should decrease (Branas et al., 2018; Hohl et al., 2019; Kondo et al., 2015).

While mortgages could make neighborhoods safer, it does not necessarily imply that all residents will benefit from such improvements due to gentrification. An increase in mortgages related to a housing boom could cause property price and rent increases and displace long-term, low-income, minority prevalent residents, leading to new tenants with a higher socioeconomic background. Specifically, homeowners facing liquidity constraints could face problems paying a higher property tax, forcing them to liquidate their housing wealth and move to a different place. Renters may find it too expensive to pay higher prices, forcing them to move out. Although evidence suggests that homeowners' out-migration may not happen when accompanied by tax relief programs targeting this group (Ding et al., 2020) and there is disagreement on whether gentrification induces displacement, it is still a concern in assessing neighborhood changes (Zuk et al., 2018). From a criminological perspective, studies point toward a negative relationship between crime and gentrification (MacDonald and Stokes, 2020; Papachristos et al., 2011). Accordingly, identifying who benefits from an increase in mortgages and neighborhood revitalization is still an open research question.

The previous mechanisms relating mortgages to crime imply improvements in public safety. However, the opposite effect may happen to the extent that loans encourage opportunities for crime. Mortgages can be used for property improvements, and while some renovations are unlikely to be visible to outsiders, other changes signaling the availability of high-value goods could attract potential offenders and cause crime

increases. This situation is plausible as evidence suggests that criminals respond to higher prices on goods (Draca et al., 2019). Furthermore, people can also apply for mortgages to refinance an original loan with new conditions, such as longer time terms or lower interest rates, translating into smaller monthly payments, freeing money to be spent on other activities. While this liquidity increase will imply fewer incentives to commit crimes among those benefiting from the mortgage refinance, particularly for those living paycheck to paycheck (Foley, 2011), it could increase crime opportunities to the extent that homeowners become a potential target as they increase their spending patterns. Furthermore, neighborhood revitalization should not mechanically translate to fewer crimes across the board. Some crimes, like auto theft are pro-cyclical so that they increase as the local economic activity improves (Bushway et al., 2012; Cook and Zarkin, 1985). Finally, mortgage indebtedness could also bring psychological distress –driven by fears of being unable to keep up the mortgage payments or cash constraints– relative to owning a home without a mortgage, particularly during difficult economic periods (Cairney and Boyle, 2004). This additional psychological burden could lead to more antisocial and criminal behaviors due to the negative stimuli and a mismatch between available means and aspirational goals (Agnew, 1992; Merton, 1938).

### 2.3 Do previous studies identify a causal relationship?

Previous studies find a negative association between residential lending and violent crime, specifically murders. The research has relied on three alternative methods to control for observable characteristics confounding the mortgage-crime relationship. Kirk (2020) pools three-year data into a single period and controls for collective efficacy and spatial autocorrelation (e.g., mean value of adjacent areas), along with other standard sociodemographic variables, finding that mortgage denials increase violent crime. Vélez and Richardson (2012) use a similar method finding that more mortgages decrease homicides. Saporu et al. (2011) also pool three years of data and accounts for the dependence of observations in nested units (e.g., tracts nested in cities), and extends the analysis to multiple crime outcomes, finding fewer violent and property crimes in areas with more home loans, with larger benefits in Black and Latino communities in comparison to White areas. Shrider and Ramey (2018) use longitudinal data and a random-effects model to examine whether residential lending mediates the relationship between public investments and crime, finding a significant decrease in violent crime in areas providing more mortgages. Finally, Velez et al. (2012) focuses on the effect of mortgages on violent crime, while Veléz (2009) on homicide rates and both find significant reductions using an instrumental variables approach. Bunting (2020) also uses an instrumental variables model finding that mortgages reduce major crimes but does not distinguish between property and violent crime and its subcategories.



These studies provide relevant descriptive patterns between residential lending and violent crime. However, most of them suffer from several limitations by not addressing the endogeneity biases arising from common causes and omitted variables. The first bias, also called reverse causality, means that mortgages influence crime, but crime also affects lending. For instance, robust evidence suggests that crime impacts property prices negatively (Dealy et al., 2017; Gibbons, 2004; Lens and Meltzer, 2016), which is one of the reasons most real estate agencies offer or use crime information to guide potential customers on their decision to buy a property.<sup>7</sup> Banks assess the creditworthiness of the individual and the characteristic of the property because, in the case of default, the bank would become the new owner, so they are not willing to lend more money than the market value of the property. Accordingly, crime could reduce mortgages by making the neighborhood less appealing for prospective homeowners. Still, it could be the case that lower property prices allow low- and moderate-income households to afford properties that otherwise could be out of reach so that the overall level of mortgages could remain unchanged, but the sociodemographic composition of the neighborhood would be different.

A second concern is not accounting for the presence of observed and unobserved variables affecting simultaneously crime and mortgages (e.g., omitted variable bias). An observed variable could be the local economic activity, measured through unemployment and poverty rates. A rise in unemployment relates to higher crime rates (Aaltonen et al., 2013; Raphael and Winter-Ebmer, 2001), and having a steady income relates to higher probabilities of getting a mortgage. Accordingly, higher unemployment rates could increase crime and reduce mortgages without these two later variables causing the changes. Including such observable variables in the model is the best solution to this issue. If one does not have such data but believes these variables do not change over time, using fixed effects can also overcome this concern. A more pressing issue is not accounting for time-variant unobserved characteristics that could affect crime and mortgages. For example, there is evidence that collective efficacy is a malleable, dynamic process subject to yearly changes (Hipp, 2016), so crime differences could be due to collective efficacy and not home loans. Similar arguments can be made with an extensive list of unobserved variables (e.g., social networks, individual preferences, risk attitudes, social capital). These unobserved variables mean self-selection into the intervention. Said otherwise, communities receiving more loans differ from areas with fewer loans, so the unobserved omitted variables bias the estimates.

Previous research does not address these endogeneity biases, so they cannot assure that a confounding variable drives the effect between mortgages and crime. Specifically, studies using a cross-sectional design

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<sup>7</sup>In 2021, several real estate listing websites stopped providing crime data due to concerns that this practice perpetuates racial inequality. See <https://magazine.realtor/daily-news/2021/12/16/realtorcom-redfin-remove-crime-data-on-listings>

offer no temporal or spatial exogenous variation (Kirk, 2020; Saporu et al., 2011; Vélez and Richardson, 2012), and unlike they can establish the causal order of mortgages affecting crime. Research using the random-effects model does not solve this problem either (Shrider and Ramey, 2018), because its main drawback is assuming that the unobserved heterogeneity and the primary variable of interest are uncorrelated, which is a likely unrealistic assumption. The violation of this assumption is the reason for using quasi-experimental design models to obtain a causal relationship.

The instrumental variable studies use a more appropriate method to overcome the endogeneity biases (Bunting, 2020; Veléz, 2009; Velez et al., 2012). However, some of these studies use an instrument likely correlated with the omitted variable or error term. This important potential problem can lead to a greater bias than the one in an ordinary least squares estimation (Angrist and Krueger, 2001). Specifically, Veléz (2009) use the age of the housing stock in a census tract as an instrument for mortgages, but this variable relates to mortgages and crime through other channels. For example, older properties could result from residents organizing against new developments.<sup>8</sup> These communities are more likely to hire private security or pressure local officials to deploy more police to prevent crime. Similarly, residents can organize and propose areas to be designated historic, imposing limitations on alterations or new developments and probably adding a premium to the property price. These changes could attract additional private and public investments affecting crime through other mechanisms beyond mortgages. Finally, older properties could mean an area is socially disadvantaged as there are no welfare programs, which affect crime through mechanisms beyond mortgages.

Velez et al. (2012) make a first-differences transformation of the data (e.g.,  $\Delta x_{it} = x_{it} - x_{it-1}$ ) and instruments the endogenous variable with its past levels (e.g.,  $\Delta x_{it-2}$  as instrument for  $\Delta x_{it-1}$ ). While this approach became common in the literature some time ago, it is problematic because it assumes that the lagged values of the independent variable are uncorrelated with the differenced error term (Angrist and Krueger, 2001). This assumption is unlikely to hold if the error terms are serially correlated, which is a common issue in panel data.<sup>9</sup> Hence, it violates the assumption that the instrument is uncorrelated with the omitted variable. Importantly to say, testing a non-significance relationship of the residuals with the problematic variable is not enough to show that the exclusion restriction holds.<sup>10</sup> The exclusion restriction is a non-testable assumption guided by theory.

The only well-identified instrumental variables approach uses a shift-share instrument (Bunting, 2020).

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<sup>8</sup>The *Not In My Backyard* (NIMBY) movement is an example of homeowners' and, in certain situations, renters' resistance to new housing projects (Hankinson, 2018).

<sup>9</sup>See Reed (2015) for a detailed explanation of the problems of using lagged variables as instruments.

<sup>10</sup>The residual is not the same as the error term. The residual is the difference between the observed and model's predicted values ( $\hat{u}_{it} = \hat{y}_{it} - y_{it}$ ), while the error term is unobservable and it is part of the population model (e.g.,  $u_{it} = y_{it} - \beta x_{it}$ ).

While the author provides credible evidence that mortgages reduce major crimes, the study does not distinguish between property and violent crime and its subcategories, making it difficult to compare the results to previous studies. Furthermore, it does not examine any heterogeneous impacts in minority prevalent areas, which is an equally relevant margin to analyze, nor provides evidence on the potential causal mechanisms driving the impacts.

In summary, the existing literature provides relevant insights on the crime-mortgage relationship, but whether mortgages reduce property and violent crimes is still an open research question. This study contributes to answering it by using a shift-share instrumental variables approach to overcome the endogeneity bias while examining whether historically marginalized communities benefit more from these community investments.

## 3 Data

### 3.1 Data sources

There is no public national repository of crime incidents at the census tract level. The common data source to assess public safety outcomes is the Federal Bureau of Investigation’s Uniform Crime Reporting (UCR), replaced in 2021 with the National Incident-Based Reporting System. However, their smallest geographical breakdown is the agency level, which usually matches a city or an equally large jurisdiction. Hence, these data sources are not appropriate for understanding the crime effects at the sub-city level. To overcome this data limitation, this research hand-collected time-stamped crime incident information from 27 of the most populated US cities, representing 33.3 million people or about 10 percent of the US population. These cities were chosen based on having available crime data from the last decade. While some cities release data from the mid-2000s up to date, 2011 is the first year when all cities have complete information, so this year was chosen as the beginning of the study period.<sup>11</sup> Some cities only publish the address of the incident rounding the locations to the nearest hundred block or blurring the address’ last two digits; such cases were replaced with a five-zero number (e.g., 12XX Street Name became 1250 Street Name) and three geocoders (US Census geocoder, ArcGIS Online Geocoding Service, and the Nominatim OpenStreetMap search engine) sequentially attempted to geocode the address. The geocoding hit rate was above the minimum acceptable hit rate suggested by [Ratcliffe \(2004\)](#). To ensure accuracy in the geocoding

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<sup>11</sup>From the 70 most populated cities, 27 had available crime incident data. **Appendix Figure A.1** shows the geographical distribution of the cities included in this study: Atlanta, GA; Aurora, CO; Austin, TX; Buffalo, NY; Chicago, IL; Cincinnati, OH; Columbus, OH; Houston, TX; Indianapolis, IN; Kansas City, MO; Los Angeles, CA; Louisville, KY; Memphis, TN; Mesa, AZ; Milwaukee, WI; Minneapolis, MN; New Orleans, LA; New York, NY; Orlando, FL; Philadelphia, PA; Pittsburgh, PA; Raleigh, NC; San Francisco, CA; Seattle, WA; St. Louis, MO; Tucson, AZ; and Washington, DC.

and data aggregation processes, the crime incidents were compared to the UCR dataset.<sup>12</sup> The crimes matched well in levels and trends. Finally, the incidents were categorized as major and nonmajor crimes. Major crimes include murder, robbery, and aggravated assault, comprising violent crimes and burglary, theft, and motor vehicle theft, forming the property crimes.<sup>13</sup> Non-major crimes are all other offenses reported to the police.

The home loans come from the Home Mortgage Disclosure Act (HMDA) data collected by the Consumer Financial Protection Bureau, which requires financial institutions to report and disclose de-identified mortgage-level data. In October 2015, there was a change in the legislation increasing the data fields reported in the HMDA data and a change in the financial institution identifier for all data collected in 2018 and onward.<sup>14</sup> For such reason, pre-2018 and post-2018 HMDA data are hosted in different data repositories,<sup>15</sup> having a larger probability of mismatches if merged together (e.g., typos in identifiers). Consequently, this study uses data up to 2017 to avoid introducing unnecessary measurement errors in the analysis. The mortgages consider the originated loans (e.g., excludes loans purchased by the financial institution in the secondary market) for single-family properties (e.g., excludes manufactured housing and multifamily loans). The mortgage's purpose can be home purchase, improvement, or refinancing. While the first two types of purposes focus directly on new investments in the community (either by acquiring or renovating the properties), refinancing was also included because it could lead to lower monthly mortgage payments, increasing the households' money available for other expenditures. This situation could influence crime rates.

The analysis includes socioeconomic and demographic variables collected from the American Community Survey (ACS). Specifically, it considers the five-year census tract-level estimates on the percentage of Black, White, and Hispanic population, age groups (below 14, 15-24, 25-39, 40-54, and over 55 years old), schooling attainment (percentage of residents with less than high school, high school, some college, and college education), the unemployment and poverty rates, and the number of vacant and occupied properties.

The HMDA and ACS data come at the census tract level. In 2012, the Census Bureau updated its geographical boundaries as it does every decade. This process usually means partitioning high-populated tracts in half. The pre-2012 data was apportioned to the new boundaries using the relationship files

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<sup>12</sup>The comparison was made to the UCR data dashboard created by Jacob Kaplan at <https://jacobdkaplan.com/crime.html>.

<sup>13</sup>Rape was excluded as several police departments do not disclose its location to protect the victims' privacy.

<sup>14</sup>See the 2015 Home Mortgage Disclosure Regulation C amendment, available at <https://www.federalregister.gov/documents/2015/10/28/2015-26607/home-mortgage-disclosure-regulation-c>.

<sup>15</sup>Pre-2018 data is stored at <https://www.consumerfinance.gov/data-research/hmda/>, while post-2018 data is available at <https://ffiec.cfpb.gov/data-publication/>.

published by the Census Bureau.<sup>16</sup>

### 3.2 Analytical database

**Table 1** presents the descriptive statistics in selected years (2011, 2014, and 2017) for the 7,810 census tracts included in the study.<sup>17</sup> The average census tract experienced a decrease of 13 percent in non-major crimes between 2011 and 2017. The reduction in major crimes was more muted (7 percent) as aggravated assaults and thefts showed no decrease during these years. Property crimes are almost five times more common than violent ones. Theft is the most recurrent crime reported to the police, followed by burglary, and, in third place, aggravated assault and motor vehicle thefts are equally likely. The mean census tract experienced less than one murder per year, but the large standard deviation suggests that homicides have a skewed distribution (e.g., most areas experience no such crime). Overall, the crime distribution is consistent with national crime data.

The average census tract had an increase in mortgages. The number of approved loans moved from 43 to 60 per census tract year, while the total neighborhood amount went from 12.1 to 19.7 million dollars. Consequently, the loan amount per mortgage increased, moving from around 277 to 328 thousand dollars between 2011 and 2017. These numbers mean a yearly growth rate of 4.6, 7.2, and 2.4 percent for the number of approved mortgages, total census tract amount, and amount per loan. These yearly growth rates relate to a stronger mortgage and housing market that took some time to recover after the Great Recession.

The census tract sociodemographics remained stable across these seven years, suggesting no overall census tract compositional changes. Census tracts have nearly four thousand residents. Most of them identify as White (51%) and around a quarter of them as Black (27%) or Hispanic (24%). While these characteristics differ from the US estimates, they are consistent with cities being more racially and ethnically diverse than the rest of the country. Individuals in their prime age (25 to 54 years old) represent nearly 45 percent of the population, while teenagers and young adults (15 to 24 years old) account for 15 percent of the tracts' residents. Nearly 40 percent have a college degree or higher, while fewer than 20 percent have less than a high school diploma. These characteristics resemble the country's sociodemographics.

The unemployment rate ranged between 10.9 and 8.5 between these seven years. While the rate was similar to the 2011 US estimates, it was higher in 2014 and 2017 than in the rest of the country (the

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<sup>16</sup>See <https://www.census.gov/geographies/reference-files/2010/geo/relationship-files.html>.

<sup>17</sup>Seattle, WA and San Francisco, CA do not report georeferenced murders. Similarly, Atlanta, GA, Houston, TX, Indianapolis, IN, Mesa, AZ, Minneapolis, MI, and Washington DC do not report non-major crimes. Consequently, the sample size decreases for these outcomes relative to the other crimes.

national unemployment rate was 7.2 and 5.7 in 2014 and 2017). The poverty rate was also consistently higher in these 27 cities than in the rest of the US by about six percentage points (17 vs 11 percent). This result is not extraordinary as the growth in inner-city poverty has been documented in the past (Wilson, 2008). Finally, the mean census tract experienced a marginal raise in the number of occupied housing units of about 4.7 percent between 2011 and 2017 (about a negative half percent yearly change) and a decrease of about 8 percent (1.1 yearly percent growth) in vacant properties. These numbers show that the mean census tract had a crime reduction and an increase in mortgages. Assessing whether this relationship is causal is the main objective of this research.

## 4 Empirical strategy

### 4.1 Econometric model

Estimating the causal effect of mortgages on crime is challenging due to unobserved confounders creating an endogeneity bias. Pooled or random effects models, as previous studies have done, do not provide causal estimates as explained in **Section 2.3**, another plausible approach for estimating the relationship between mortgages and crime is a fixed-effects model, like equation (1), regressing crime,  $y_{it}$ , on home loans,  $L_{it}$ , in tract  $i$  and year  $t$ , controlling for a vector,  $X_{it}$ , of time-variant, observed sociodemographic variables that could influence such relationship (population and race, age, schooling attainment composition, and unemployment rate). To account for time-invariant, tract-specific unobserved variables (e.g., stable neighborhood preferences about housing and crime) and time-varying, tract-invariant confounders (e.g., national yearly economic shocks), the model also includes census tract,  $\gamma_i$ , and year,  $\mu_t$ , fixed effects. Despite having such controls and fixed effects, this model is unlikely to provide causal estimates because there are time-varying, unobserved factors, such as collective efficacy, not accounted for in the model that influence crimes and loans simultaneously.

$$y_{it} = \gamma_i + \mu_t + \beta L_{it} + X_{it}\alpha_X + e_{it} \tag{1}$$

To overcome the endogeneity concern, other causal inference models are available.<sup>18</sup> An instrumental variable approach is a prime candidate to eliminate the endogeneity bias by only using the variability in

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<sup>18</sup>Research studying whether banks increase lending in census tracts facing a closer inspection from regulatory agencies than in comparable areas has used a regression discontinuity design exploiting the discontinuous threshold of the Community Reinvestment Act eligibility status (Avery and Brevoort, 2015; Bhutta, 2011; Bostic and Lee, 2017; Ding et al., 2020). A preliminary examination of this model in these 27 cities suggested a significant change in mortgages but failed basic robustness checks (e.g., alternative thresholds). Consequently, this design is not warranted for this analysis.

mortgages that is uncorrelated with the omitted variable bias (Angrist and Krueger, 2001), and, specifically, a Bartik or shift-share instrument is appropriate given the institutional context.<sup>19</sup> This method exploits the presence of multiple banks in a census tract and the banks’ idiosyncratic lending patterns following corporate decision-makers and national trends likely uncorrelated in time and place with local crime changes.

The shift-share instrument has two components. The shift,  $g_{ikt}$ , is the nationwide growth in mortgage loan amount by bank  $k$  between year  $t$  and  $t - 1$ , excluding loans in city  $j$  where tract  $i$  is located. The empirical design assess whether differential exposure to common shocks relates to differential changes, so a growth rate rather levels is needed (Goldsmith-Pinkham et al., 2020). As it customary in the shift-share literature, this research uses a symmetric growth rate calculated as  $(L_{it} - L_{it-1}) / (0.5 * L_{it} + 0.5 * L_{it-1})$ , so the values range between -2 and 2. This formula has the advantaged of being symmetric, additive, bounded, and handles changes increasing from a zero baseline (Törnqvist et al., 1985).

The share,  $s_{ikt_0}$ , is the proportion of mortgages loan amount of bank  $k$  in tract  $i$  and year  $t_0$ , so it ranges from zero to one. It is customary in the literature to fix the shares to a specific time, usually a pre-study period. For this research, it was defined  $t_0 = 2007$ , which is one year before the Great Recession and several institutional and regulatory changes in the banking industry. By fixing the shares to one period, the method relates to a difference-in-differences with a single cross-sectional variation difference used in the research design (Goldsmith-Pinkham et al., 2020). The shift-share instrument,  $Z_{it}$ , is the inner product of the nationwide bank component of the mortgage growth rate and the bank-tract shares. Formally, it is defined as:

$$Z_{it} = \sum_{k=1}^K s_{ikt_0} g_{ikt} \tag{2}$$

Once building the instrument, the model uses the standard two-stage least squares regression method. The first stage follows equation (3):

$$L_{it} = \gamma_i + \mu_t + \beta_1 Z_{it} + X_{it} \alpha_X + e_{it} \tag{3}$$

where  $L_{it}$  is the logarithm of the mortgages loan amount in tract  $i$  and year  $t$ , and  $X_{it}$ ,  $\gamma_i$ , and  $\mu_t$  are the sociodemographics and fixed effects as explained previously. The reduced-form specification follows equation (4):

$$y_{it} = \gamma_i + \mu_t + \beta_2 Z_{it} + X_{it} \alpha_X + e_{it} \tag{4}$$

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<sup>19</sup>While Bartik (1991) was not the first one using this approach, the author popularized this method and explained its logic, so it carries the author’s name (Broxterman and Larson, 2020; Goldsmith-Pinkham et al., 2020).

where  $y_{it}$  is the logarithm of crimes in tract  $i$  and year  $t$ . Finally, the second stage or instrumental variable specification is:

$$y_{it} = \gamma_i + \mu_t + \beta_2 \hat{L}_{it} + X_{it} \alpha_X + e_{it} \quad (5)$$

where  $\gamma_i$ ,  $\mu_t$ , and  $X_{it}$  are defined as previously, and  $\hat{L}_{it}$  is the predicted growth rate of the mortgage loan amount in tract  $i$  and year  $t$  based on the first stage (equation (3) in this case). In all models, the standard errors are clustered at the census tract level. As some outcomes, particularly violent crimes, have zero incidents in any given year-tract, it was used the inverse hyperbolic sine function instead of the logarithm function for all outcomes. This transformation approximates to  $\log(2y)$ , and it can be interpreted in the same way as a standard logarithmic dependent variable (Burbidge et al., 1988). The robustness checks use an alternative functional forms:  $\log(y + 1)$ .

The shift-share instrument model became common in urban, regional, and international trade economics since Bartik (1991) examined the impacts of state and local policies on job growth.<sup>20</sup> Instrument variables based on bank lending data have been used previously to assess the effect of credit market shocks in the real economy (Abrás and de Paula Rocha, 2020; Greenstone et al., 2020). In the specific case of crime literature, the shift-share instrument method has been used to examine the public safety effects of mortgages (Bunting, 2020), migrations waves (Dehos, 2021), labor market shocks (Dell et al., 2019; Ghosh, 2018; Gould et al., 2002), gun ownership (Billings, 2020), and stop, question, and frisk strategies (Weisburd et al., 2016).

More broadly, the shift-share instrument has common features with the instrumental variable methods used in the crime literature. For instance, the shifts are built using the national lending made by a bank excluding the loans in the city of interest, which is similar to the leave-one-out average sentence approach used in the judge instrumental variable studies aiming to assess the impact of incarceration on recidivism (Aizer and Doyle Jr, 2015; Loeffler and Nagin, 2022). Likewise, the use of historical population shares have been used as instrumental variables to predict future population concentrations but theoretically independent from current crime rates to examine the impact of immigration on neighborhood crime (MacDonald et al., 2013).

## 4.2 Building the instrumental variable

To understand the motivation for using the shift-share design, this section examines the shift and share components of the instrumental variable. First, to construct the shares, this research identifies 1,118 banks offering mortgages in any of the 27 cities included in the study between 2007 and 2017. **Figure 1** shows

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<sup>20</sup>A Google Scholar search of the terms *Bartik instrument* or *shift-share instrument* returns more than 1,800 results. While not all hits probably use this instrument, it signals the widespread use of the method in the literature.



the distribution of each bank’s mortgage share per census tract ( $s_{ikt_0}$ ) in 2007, the base period. The mean (median) bank’s tract share of the mortgage loan amount is 6.1 (2.5) percent. Nearly 90 percent of the banks’ tract shares are below 15 percent. In contrast, fewer than 0.6 percent of the banks’ tract shares are higher than 66 percent. Furthermore, **Appendix Figure A.2** aggregate the banks’ share at the census tract ( $s_{it_0} = f_k(s_{ikt_0})$ ) to estimate the mean, median, and maximum bank’s share per census tract, suggesting that while one bank usually has one-third of the local mortgage market, the remaining share is scattered across a considerable number of banks. Specifically, the mean (median) census tract has 16.5 (14) banks offering mortgages to purchase or improve a property or refinance a mortgage. These numbers suggest that in most census tracts, people can choose from different financial institutions to obtain a home loan. This result should not come as a surprise as people look for mortgages online or visiting several banks scatter around the city; hence, banks are unlikely to have strong market power as such small geographical level. The large number of shares across tracts is one of the sources of variation that the shift-share instrumental variables approach exploits (cross-sectional variation).<sup>21</sup>

Banks rarely operate across the entire US, and the 1,118 banks identified in the 27 cities are not the exception.<sup>22</sup> Still, **Appendix Figure A.4** shows that jointly, these banks are practically scattered across all counties in the US as the mean (median) county has 81 (96) out of the 1,118 banks used to build the instrumental variable. Do the crime incidents in the 27 cities affect the lending behavior happening in the rest of the country? It is extremely unlikely that this situation is the case. Bank lending depends on the local market and being geographically close to the lender (Nguyen, 2019). It is also contingent on the decisions set by the central banking system (e.g., the Federal Reserve System for the US). A tight monetary policy translates into higher lending costs for banks, and they transfer such costs to consumers by setting higher interest rates on loans, decreasing their demand (Chopra, 2022). **Appendix Figure A.5** shows that this situation holds as there is a negative correlation between the national mortgage loan amount and the US Treasury market yield. Moreover, it shows that the change in mortgages in the 27 cities and the rest of the country has followed the same trend during the last decade.

Another factor influencing lending is banks’ idiosyncratic strategies and management decisions (e.g., CEO’s leadership, advertising strategies, human resources management, assessing clients, etc.). Such characteristics influence the banks’ revenue and costs, meaning the amount of savings and capital they can obtain from consumers and investors, as well as the resources they can lend to consumers, and successfully

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<sup>21</sup>**Appendix Figure A.3** shows there is a positive correlation of the banks’ tract shares across time: having larger shares in 2007 relate to higher shares in 2010, although there is a considerable unexplained variation.

<sup>22</sup>As of 2021, only one bank (JPMorgan Chase) has branches in all of the lower 48 states. See <https://media.chase.com/news/chase-expands-retail-branches-to-all-lower-48-states>

recover. **Figure 2** shows the mean nation mortgage growth (excluding the 27 cities) of the 1,118 banks between 2011 and 2017.<sup>23</sup> The mean bank had a yearly increase in the mortgage loan amount of 4.2 percent, but there is a large dispersion across banks. While some financial institutions experienced yearly decreases, others had equally large increases.<sup>24</sup> This temporal variation across different banks forms the shifts of the instrumental variables.

## 5 Results

### 5.1 Main results

To assess the impact of mortgage lending on crime, this section first presents the specifications that have been used in previous studies to address the selection bias: random effects, fixed effects, and first differences using the lagged of the independent variable as an instrument. **Table 2** Panel A shows that the random effects model suggests increases in property crimes, and similar to previous correlational studies, it also finds significant reductions in murders and aggravated assaults, and non-significant violent crime reductions. Panel B shows the fixed effects model, finding a positive relationship between mortgages and property crimes. Murders and aggravated assault have a negative non-significant correlation with residential lending, while the increase in violent crime is driven by a rise in robberies. Finally, using the first differences with the lagged of the independent variable as an instrument, Panel C shows significant decreases in property and violent crimes. The decrease in violent crimes is driven by a reduction in robberies, still, murder has a negative coefficient too. None of the three models show significant effects on non-major crimes. These models show different results as unlikely they are addressing the endogeneity biases of reverse causality and omitted time-variant confounders. Even the first difference model is probably biased as using the lagged value as an instrument violates the exclusion restriction, which is crucial in an instrumental variables approach. Consequently, these results call for an alternative identification strategy.

A more appropriate model to identify the causal effect is using a shift-share instrumental variables approach. **Table 3** shows that the instrumental variable –meaning the inner product of the banks’ tract share and the banks’ national growth rate outside of the city where the tract is located– strongly predicts the census tract mortgages. Reassuringly, this result does not change when including covariates in the model. The coefficients imply that a ten percent growth in the mortgage outside of the 27 cities relates

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<sup>23</sup>**Appendix Figure A.6** shows that the yearly mortgage growth rates follow a similar distribution to the grand mean during the study period.

<sup>24</sup>**Appendix Figure A.7** shows that practically all banks experienced positive and negative changes over these seven years, consistent with the national trend in mortgages associated with changes in the interest rates.

to a 2.3 percent change increase in the census tract mortgages ( $(e^{\beta_1} - 1)/10$  percent). The estimate has a similar magnitude as [Bunting \(2020\)](#), suggesting that the relationship holds in other jurisdictions. To assess the strength of this relationship, the F-statistic is reported for each specification. The statistic is well above the common threshold levels ([Stock et al., 2002](#)). Accordingly, these results suggest that the instrumental variables model is strongly associated with local mortgage changes, hence, the relevance condition holds.

**Table 4** presents the reduced form and the second stage least squares (or instrumental variable) estimates. By definition, both have the same sign, but they differ in their magnitude as the instrumental variable estimate is equal to the reduced form coefficient divided by the first stage. Said otherwise, the instrumental variable estimate is the scaled version of the reduced form. Overall, the second stage least squares results suggest that a 10 percent increase in the mortgage loan amount relates to a 1.1 percent reduction in major crimes, driven mainly by a 3.1 and 1.6 percent decrease in theft and burglary (changes estimated as  $(e^{\beta_1} - 1)/10$  percent). Motor vehicle thefts experienced a significant 5.1 percent increase as there are 10 percent more mortgages in the neighborhood, probably related to more crime opportunities and population movement, and consistent with being procyclical with the economy ([Cook and Zarkin, 1985](#); [Bushway et al., 2012](#)). Violent crime shows a negative but statistically insignificant decrease of 1.1 percent for every 10 percent increase in mortgage loans. However, this result seems to be a consequence of aggravated assault of about a 2.4 percent decrease and not a direct consequence of fewer murders or robberies. These last two crime categories show no significant changes, and their point estimates are close to zero, which is a finding different from previous studies that argue that mortgages reduce homicides. Finally, there is also a significant decrease in non-serious crimes, representing all other crimes reported to the police or discovered by law enforcement but not included in the major crime categories (property and violent crimes).

## 5.2 Robustness

This section assesses the robustness of the results to alternative specifications and their sensitivity to different analytical decisions taken in the research process. One concern is that few census tracts have banks with a large mortgage market share so their presence may be correlated with local public safety trends that could influence the results. Accordingly, **Appendix Table A.1** estimate the reduced form and second stage least squares estimates with an alternative instrument. This new instrument excludes banks with less than 66 percent of the shares per tract, so the inner product of the shifts and shares only considers banks without a considerable local market concentration. Overall, the results show the

same findings with two highlights. First, burglary has a negative but no longer significant effect at the conventional levels (p-value of 0.17). This result is not surprising as this crime category is the only crime that was significant at a p-value of 0.1 in the main estimates. Second, violent crime shows a statistically significant change driven by a decrease in aggravated assault. Once again, this result is unsurprising as in the main estimates, violent crime was significant at a p-value of 0.11, and now it crossed the 0.1 threshold. Hence, the results are practically the same. More importantly, murders and robbery show no significant changes and their magnitudes are close to zero.

A second concern is the chosen functional form of using an inverse hyperbolic sine transformation of the data. While this choice was chosen for practical purposes as it can be interpreted as a standard logarithm dependent variable (Burbidge et al., 1988), one can be concerned that this transformation is driving the significant changes. **Appendix Table A.2** shows that this situation is not the case. Specifically, the estimates were estimated using the  $\log(y + 1)$  as alternative functional form. Using logarithms requires adding a plus one to avoid excluding outcomes with a zero value, which are more likely to happen in either small populated areas or for rare crimes, such as murder and robbery. One can argue that no place is without crime, particularly during one year, so adding a positive value is warranted to ensure that every outcome is positive. Nevertheless, there is no strong underlying reason for adding one, two, or 20 to the outcome. Despite these limitations, the results hold to these alternative functional form.

A third concern is that the crime outcomes were estimated using incidents rather than rates. A rate scales the outcome by the number of residents in the area. Incidents may not be preferred to rates at small geographical levels where the population may not reflect the victimization risk in the area. For instance, some areas have many transient visitors and pedestrians (e.g., touristic places or commercial areas) but few residents. Similarly, fifty percent of the census tracts in the sample have between 2,500 and 4,900 (mean of 3.9) residents, but some areas are nearly unpopulated, and others have more than ten thousand people. **Appendix Table A.3** use the inverse hyperbolic sine transformation of crime rates rather than incidents. Overall, the results show the same pattern: significant reductions in property crime –excepting motor vehicle theft– aggravated assaults, and non-major crimes, but no significant changes in homicides and robberies.

Another way to assess the sensitivity of the results to the more densely populated areas driving the results is by weighting the observations with the number of housing units in the census tract. The underlying idea of this robustness check is that this alternative specification places more weight on areas with a larger potential for receiving more mortgages as they have more residential properties. **Appendix Table A.4**

shows that the results hold to the use of weights in the instrumental variables approach.<sup>25</sup>

### 5.3 Heterogeneity

The main results show that increasing mortgages reduce crime, particularly theft, burglary, aggravated assaults, and low-level offenses. There are reasons to expect differential effects by racial, ethnic, and concentrated disadvantage levels. For example, there is ample evidence that credit-worthy racial minorities, due to redlining, were denied loans affecting long-term neighborhood and individuals' life outcomes (Aaronson et al., 2021a,b; Anders, 2018; Appel and Nickerson, 2016; Faber, 2020; Jacoby et al., 2018). Independent from racial and ethnic disparities, residing in disadvantaged neighborhoods affect whether individuals experience discrimination in market transactions (Besbris et al., 2019). Even if there is no discrimination, to the extent that minority prevalent neighborhoods have lower baseline mortgage levels, a marginal increase could have a larger impact in such neighborhoods than in those with widespread credit availability due to non-linear effects.<sup>26</sup>

**Table 5** tests for racial and ethnic heterogeneous effects by interacting the loan amount with the relevant dimension variable –the proportion of the Black or Hispanic population in the census tract–, and then instrumenting these endogenous variables with the shift-share instrument and its interaction with the race-ethnic dimension (e.g., the second least squares estimates).<sup>27</sup> The interaction term assesses whether prevalent minority neighborhoods have larger changes in crime due to an increase in mortgages. Panel A suggests that Black neighborhoods benefit more from receiving mortgages than census tracts with few Black residents. Specifically, the effects are significant for non-major, property –driven by theft reductions– and violent crimes –driven by aggravated assaults decreases. To understand the magnitude of the change, a 10 percent increase in the mortgages in tracts with a 50 percent prevalence of Black residents experience an additional 0.9 percent reduction in property crime than tracts with no members of this race group, which experience only a 0.5 percent reduction; hence, the effect is sizable. It is worth noting that murders have a significant positive change, suggesting that, if anything, Black communities may benefit less from mortgages to reduce murders, but as the main estimate is not significant, this result should be taken cautiously. Panel B shows that more mortgages in a census tract also benefit Hispanic communities by causing a larger decrease in property –driven by thefts and burglary– and non-major crimes. The increase

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<sup>25</sup>Weighting by the population in the census tract also leads to the same conclusions (**Appendix Table A.5**). If anything, this specification suggests a significant increase in homicides, but it is more likely a false discovery rate.

<sup>26</sup>A raw comparison finds that tracts with over 50 percent of Black (Hispanic) residents receive 17.7 (15.6) fewer million dollars per year or about 126 (53) fewer thousand dollars per loan than their non-Black (non-Hispanic) areas.

<sup>27</sup>The same arguments that support the used of a shift-share instrument ( $Z_{it}$ ) for mortgages ( $L_{it}$ ) hold for using  $D_{it}Z_{it}$  for  $D_{it}L_{it}$ , where  $D_{it}$  is the relevant race/ethnic dimension variable.

in motor vehicle thefts is almost twice in Hispanic areas though. While the coefficient on aggravated assaults is negative, it is imprecisely measured (pvalue of 0.150), and so is the violent crime category. Murders and robberies show no differential effects on Hispanic communities.

There is a high correlation between minority communities and poverty.<sup>28</sup> Race is a factor that intensifies inner-city unemployment, poverty, and inequality rates due to historical and current rooted structural disadvantages. Moreover, economic disadvantage is more important than race in determining social mobility (Sampson et al., 2018; Wilson, 2003). Consequently, it is equally relevant to assess differential changes due to poverty prevalence in the community. **Table 6** presents the second stage least squares estimates adding the interaction for the proportion of families under the poverty level. The results point toward larger marginal impacts of home loans on crime in poor places relative to affluent places. For instance, an increase of 10 percent in mortgages results in an additional property crime decrease of 2.8 percent in census tracts with a 50 percentage points difference in poverty rates. Overall, property –theft, burglary, and motor vehicle theft–, violent –aggravated assaults–, and low-level offenses experience differential changes in criminal incidents due to more mortgages. The interaction terms of poverty are larger than the differential estimates of the Black and Hispanic populations suggesting that concentrated disadvantage is more relevant than race/ethnic neighborhood composition to explain the differential effects of mortgages on crime. There are no heterogeneous effects on homicides and robberies.

The marginal effect of increasing mortgages in places with a widespread availability of lending services could be different in areas experiencing limited credit access. To assess such heterogeneous effects, **Appendix Table A.6** shows the instrumental variable estimates interacting the mortgage amount with an indicator variable of being on the first, second, or third tercile of the mean local mortgage amount during the study period. This analysis reveals two main findings. First, the estimates are larger in the bottom tercile than the middle and top distribution groups. Particularly, there are statistically significant differences across tercile groups for property crimes, theft, motor vehicle thefts, aggravated assaults, and non-major crimes. For major crimes, the differences are imprecisely measured (p-value < 0.1), and burglary show limited evidence of differential impacts among tercile groups. Overall, the evidence supports that the impact of mortgages on crime is larger in areas where lending is scarce. The second main finding is that murder and robberies do not show any statistically significant impacts in any of the three tercile groups, suggesting that even in places where lending is scant, murders and robberies have no significant relationship with mortgages, confirming the main findings that preventing serious violent crimes requires

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<sup>28</sup>Black (Hispanic) prevalence and the percent of poverty in a census tract have a significant correlation of 0.42 (0.29) in the sample used for this study.

other strategies.

## 5.4 Potential causal mechanisms

This empirical study shows that mortgages reduce crime, particularly financially motivated criminal incidents. While the research design does not allow to disentangle the potential mechanisms behind the crime decrease unequivocally, this section assesses changes in the neighborhood dynamics to provide plausible explanations to the main estimates.

The first consideration is the type of property bought with the mortgage. Individuals can buy an occupied home displacing a renter or a previous homeowner. Alternatively, people could buy a vacant home, meaning a property where no one was living there because it was just built by a construction company, it is a secondary home (e.g., neither for permanent residency nor for rent), or it was foreclosed by a bank, among other reasons. In either case, the consequence of occupying and remediating a vacant property is a crime decrease as evidence suggests (Hohl et al., 2019; Kondo et al., 2015), which could be related to having *more eyes upon the street* (Jacobs, 1961). **Table 7** examines this potential mechanism by measuring the effect of mortgages on occupied and vacant units. Using the same instrument and endogenous variable as the main estimates, meaning mortgages for a home purchase or improvement, or refinancing, shows negligible impacts on the occupied housing stock. However, subsetting the variables to only mortgages meant for home purchase, the point estimates suggest that a ten percent increase in mortgages increases (decreases) the occupied (vacant) units by 0.2 percent.<sup>29</sup> While the estimates are small, the statistically significant relationship suggests that having more natural surveillance mechanisms due to fewer vacant units is one of the driving mechanism causing crime changes.

## 6 Discussion and conclusions

The growing literature on public and non-profit community investments focusing on high-risk individuals and areas with a clear nexus with crime-reducing factors has shown promising results (Blattman et al., 2017; Branas et al., 2018; Chalfin et al., 2022; Heller, 2014). Moreover, it is thought that private investments can also encourage public safety improvements. Specifically, home mortgages can promote social capital among neighbors and community revitalization as landowners' well-being and wealth are linked to the prospects of the property and the immediate environment. But does residential lending reduce serious criminal offenses? Previous persuasive, descriptive evidence suggests it could be the case. Such studies

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<sup>29</sup>The first stage of this alternative mortgage instrumental variable is significant and strong.

argue that increasing home loans decreases violent crimes, with a strong emphasis on homicide reductions. However, due to their cross-sectional design (Kirk, 2020; Saporu et al., 2011; Vélez and Richardson, 2012), use of random effects models with strong, unrealistic causality assumptions (Shrider and Ramey, 2018), and potentially problematic instrumental variables (Veléz, 2009; Velez et al., 2012), it is unclear whether such studies identify a causal relationship. While Bunting (2020) uses a well-identified instrumental variable approach, finding a crime decrease due to mortgages, unfortunately, the author does not provide a detailed analysis of the specific crime categories, nor heterogeneous effects, and only examines one county. Accordingly, most studies have overlooked whether residential lending impacts acquisitive crimes and low-level offenses, they rarely examine the differential impacts of mortgages across ethnic, minority, and concentrated disadvantage neighborhoods, and lack a strong causal research design. Addressing such knowledge gap is paramount for theoretical and policy considerations because it advances the scholarship on crime prevention strategies through community investments, particularly those coming from private sector, and their ethnoracial differential impacts explaining neighborhood inequalities. It also would inform practitioners on how to create incentives to allocate resources to bring the largest increase in social welfare. This study contributes to closing this knowledge gap in the literature.

This research relies on a shift-share (or Bartik) instrumental variables approach to overcome the endogeneity bias confounding the mortgage-crime relationship. The instrument exploits the differential exposure to banks' local market presence (*shares*) and common national mortgage shocks (*shifts*) to assess differential changes in crime incidents. Specifically, the instrument is the inner product of the banks' market shares at the neighborhood level and the banks' nation residential lending happening outside of the 27 cities included in the study. Accordingly, once controlling for tract- and time-varying variables, the mortgage growth outside of these cities is unlikely correlated with factors explaining crime happening at the neighborhood level in time and place beyond its effect through residential lending, which makes the instrument a prime candidate to approximate the effect of mortgages on crime.

By analyzing crime incident microdata collected from 27 US major cities, the evidence suggests that increasing mortgages decrease property crime -driven by thefts and burglary reductions- and aggravated assaults. Nonetheless, there is an increase in motor vehicle thefts, probably caused by a larger supply of potential crime opportunities and targets and their pro-cyclical relationship with the local economic activity (Bushway et al., 2012; Cook and Zarkin, 1985). Alternative model specifications and robustness checks confirm these findings. Furthermore, the crime changes are considerably larger in Black and Hispanic neighborhoods and concentrated disadvantaged areas, implying that minority prevalent and poor communities benefit more from an increase in residential lending. These heterogeneous impacts likely result from



decreasing marginal returns as minority prevalent neighborhoods (usually poor areas) have considerably lower lending services than their White counterparts. These findings are consistent with significant larger impacts in communities where lending is scarce than in areas with widespread availability of mortgage access.

In contrast to previous studies, this study finds no reductions in murders and robberies; at best, the decline in violent crime is speculative (e.g., not consistently significant in all specifications). These results hold under different robustness checks. How do mortgages reduce property and non-major crimes but not the most serious felonies such as murder and robbery? One possible explanation is that despite the large sample size used in this research, the mortgage change was not large enough to influence serious felonies, so there is a relationship between murders and mortgages. Still, this study could not precisely measure it. This explanation may sound plausible as each offender-victim interaction has an underlying probability of ending in the murder of the victim. For example, aggravated assaults have a risk of death of about 33 in 10,000 incidents or a 0.33 mortality probability, while theft and burglary have substantially lower probabilities of about 0.001 and 0.0058 percent (Cohen, 1988). This research finds that increasing mortgages by 10 percent relates to a 2.4, 3.1, and 1.6 percent decrease in aggravated assaults, theft, and burglary. Accordingly, some murders may be mechanically prevented by reducing other crime incidents, but as the risk of death from these crimes is small, their compounded effect is not large enough to distinguish the noise from the signal when measuring murder changes. While this explanation is feasible and cannot be unequivocally rejected, it is unlikely the main reason behind the null impacts on murder as the heterogeneity analysis based on poverty and minority prevalence, and scarcity of lending still suggests no effects of mortgages on crimes, and in these communities, the crime changes are considerably larger than in other areas.

A second explanation for the null effects on homicides is that context matters to reduce murders effectively. Homicides measure the willful or nonnegligent killing of a person by another person,<sup>30</sup> but variations in their motive, victims' and offenders' characteristics, and place and circumstances of commission, make them responsive to alternative factors. For example, the motive for a considerable share of homicides is an outburst of anger, robberies going badly, retaliation, and interpersonal conflicts. The presence of substances, guns, and offenses committed by people the victims knew are common characteristics of homicides (Kubrin, 2003). Correlational evidence suggests that some structural characteristics –like concentrated disadvantage–, seem to affect most murders, but others –like residential mobility and population structure– affect only some types of homicides (Kubrin, 2003; McCall et al., 2010). These associations have more nuances once homicides are disaggregated by race due to rooted, systemic factors affecting vi-

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<sup>30</sup>See the FBI's UCR crime definitions [https://ucr.fbi.gov/additional-ucr-publications/ucr\\_handbook.pdf](https://ucr.fbi.gov/additional-ucr-publications/ucr_handbook.pdf).

olence (Kubrin and Wadsworth, 2003). Accordingly, finding no significant effects between mortgages and all homicides does not unambiguously imply that some types of homicides may have a robust association. However, limited by data availability, this research cannot examine such a detailed relationship.

Finally, framing the results more broadly into the community investments and crime scholarship facilitates their understanding. There is a growing, rigorous literature evaluating non-policing neighborhood interventions finding crime decreases, but whether they reduce homicides, which is a small but costly share of violent crimes, is still an open research question as studies usually do not analyze the murder crime category separately. For example, providing strategic street lighting reduces serious crime, including robberies and aggravated assaults (Chalfin et al., 2022), restoring blighted vacant lots decreases burglary, gun assaults, and non-major crimes (Branas et al., 2018), offering summer youth employment programs reduce overall violent and property arrests –no crime category disaggregation– (Modestino, 2019), and increasing homeownership rates decreases robberies, burglaries, and thefts (Disney et al., 2020). However, none of these studies can tell whether murder decreased. This situation is understandable as homicides are rare, requiring large sample sizes to detect small changes. But given its high cost to society, analyzing whether crime decreases and providing specific crime categories analyses contributes to having a better understanding of the crimes affected by neighborhood investments.

Finally, this research contributes to the promising literature finding that localized investments can promote safer neighborhoods by revitalizing neighborhoods. Equally important, such investments can come from public, non-profit, or private actors. This research suggests that banks can contribute to reducing crime by providing mortgages to creditworthy individuals to acquire a property or improve their current one. Given the wide geographical presence and large financial asset size of banks, the role of lending in promoting neighborhood revitalization is a key and promising area of research.

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Table 1: Descriptive statistics by selected years, census tract year data

|                               | Mean (std. dev) |                 |                 |
|-------------------------------|-----------------|-----------------|-----------------|
|                               | 2011            | 2014            | 2017            |
| Non-Major crimes              | 222.7 (309.3)   | 198.3 (251.7)   | 193.6 (241.3)   |
| Major crimes                  | 142.8 (152.9)   | 134.2 (158.6)   | 133.0 (163.4)   |
| Violent                       | 25.9 (28.6)     | 24.6 (28.2)     | 26.6 (31.1)     |
| Murder                        | 0.4 (0.8)       | 0.4 (0.8)       | 0.4 (1.0)       |
| Robbery                       | 12.2 (14.6)     | 10.8 (13.3)     | 10.5 (13.1)     |
| Aggravated assault            | 13.4 (16.3)     | 13.4 (17.0)     | 15.7 (20.5)     |
| Property                      | 116.9 (133.8)   | 109.6 (140.9)   | 106.3 (143.9)   |
| Burglary                      | 29.1 (31.6)     | 22.9 (24.4)     | 18.9 (20.7)     |
| Theft                         | 73.3 (105.3)    | 73.6 (117.2)    | 73.9 (121.5)    |
| Motor vehicle theft           | 14.5 (15.6)     | 13.1 (16.0)     | 13.6 (16.0)     |
| Number of loans               | 43.7 (66.4)     | 51.7 (65.8)     | 60.1 (72.8)     |
| Loan amount (million dollars) | 12.1 (26.3)     | 15.0 (24.9)     | 19.7 (30.7)     |
| Population (thousands)        | 3.8 (2.0)       | 3.9 (2.1)       | 4.0 (2.2)       |
| White (%)                     | 51.2 (30.3)     | 51.3 (30.1)     | 51.0 (29.4)     |
| Black (%)                     | 27.7 (32.4)     | 27.3 (31.8)     | 26.8 (31.2)     |
| Hispanic (%)                  | 23.3 (25.4)     | 23.9 (25.4)     | 24.2 (25.3)     |
| Age 0-14 (%)                  | 18.5 (7.6)      | 18.2 (7.2)      | 17.9 (7.1)      |
| Age 15-24 (%)                 | 15.1 (8.7)      | 14.5 (8.8)      | 13.6 (8.8)      |
| Age 25-39 (%)                 | 24.4 (9.0)      | 24.6 (9.1)      | 25.4 (9.4)      |
| Age 40-54 (%)                 | 20.3 (5.6)      | 19.8 (5.3)      | 19.0 (4.8)      |
| Age 55+ (%)                   | 21.7 (9.3)      | 22.8 (9.4)      | 24.1 (9.4)      |
| Less than high school (%)     | 19.7 (14.7)     | 18.6 (14.2)     | 17.1 (13.2)     |
| High school (%)               | 25.1 (11.3)     | 24.4 (11.1)     | 24.0 (11.3)     |
| Some college (%)              | 18.2 (7.1)      | 18.5 (7.1)      | 18.0 (7.1)      |
| College+ (%)                  | 37.0 (22.1)     | 38.5 (22.4)     | 40.8 (22.6)     |
| Unemployment rate (%)         | 10.9 (7.3)      | 11.7 (7.7)      | 8.5 (6.3)       |
| Family income (thousands)     | 63.5 (38.2)     | 65.1 (39.7)     | 71.9 (43.2)     |
| Poverty rate (%)              | 16.8 (14.3)     | 18.0 (14.6)     | 16.3 (13.6)     |
| Occupied housing units        | 1,469.6 (793.0) | 1,495.7 (826.8) | 1,539.1 (872.0) |
| Vacant housing units          | 192.4 (176.2)   | 185.2 (172.2)   | 177.1 (168.3)   |

Notes: Census tract level mean (standard deviation) in selected years from the 27 US cities included in the study, representing 7,810 tracts. Major crimes include murder, robbery, aggravated assault, burglary, theft, and motor vehicle theft. Non-major crimes refer to all the other crimes reported to the police departments.

Table 2: Models used in previous studies on the effect of mortgages on crime

|  | Major<br>crime     | Property            | Theft              | Burglary             | Motor<br>vehicle<br>theft | Violent             | Murder               | Robbery              | Assault              | Nonmajor<br>crime |
|--|--------------------|---------------------|--------------------|----------------------|---------------------------|---------------------|----------------------|----------------------|----------------------|-------------------|
|  | (1)                | (2)                 | (3)                | (4)                  | (5)                       | (6)                 | (7)                  | (8)                  | (9)                  | (10)              |
| <i>A. Random effects</i>                                 |                    |                     |                    |                      |                           |                     |                      |                      |                      |                   |
| Loan amount  | 0.005**<br>(0.002) | 0.007***<br>(0.002) | 0.007**<br>(0.003) | 0.008**<br>(0.004)   | 0.021***<br>(0.005)       | -0.005<br>(0.004)   | -0.007***<br>(0.002) | -0.002<br>(0.004)    | -0.015***<br>(0.004) | 0.002<br>(0.002)  |
| Observations   | 53,755             | 53,755              | 53,755             | 53,755               | 53,755                    | 53,755              | 51,515               | 53,755               | 53,457               | 44,120            |
| <i>B. Fixed effects</i>                                  |                    |                     |                    |                      |                           |                     |                      |                      |                      |                   |
| Loan amount  | 0.005*<br>(0.002)  | 0.005*<br>(0.003)   | 0.004<br>(0.003)   | 0.004<br>(0.004)     | 0.011**<br>(0.005)        | 0.008*<br>(0.004)   | -0.002<br>(0.003)    | 0.011**<br>(0.005)   | -0.0004<br>(0.005)   | 0.003<br>(0.002)  |
| Observations   | 53,755             | 53,755              | 53,755             | 53,755               | 53,755                    | 53,755              | 51,515               | 53,755               | 53,457               | 44,120            |
| <i>C. First differences using the lagged value as IV</i> |                    |                     |                    |                      |                           |                     |                      |                      |                      |                   |
| Loan amount  | -0.090*<br>(0.051) | -0.066<br>(0.050)   | -0.025<br>(0.043)  | -0.053***<br>(0.015) | 0.003<br>(0.018)          | -0.023**<br>(0.011) | -0.001<br>(0.001)    | -0.023***<br>(0.008) | 0.004<br>(0.007)     | -0.007<br>(0.116) |
| Observations   | 38,061             | 38,061              | 38,061             | 38,061               | 38,061                    | 38,061              | 36,461               | 38,061               | 37,614               | 31,467            |

Notes: Panels A and B show the random effects and fixed effects models, using the inverse hyperbolic sine transformation in the dependent and independent variables, so the estimates are interpreted as elasticities (e.g., a 10 percent change in the mortgages loan amount, relate to a  $\beta_1/10$  percent change in crime incidents). Panel C shows the first differences model (all variables are first differenced) instrumenting the loan amount with its lagged value, so the estimates are interpreted as level changes (e.g., a one million change in the mortgages loan amount relates to a  $\beta_1$  change in crime incidents). All models include sociodemographic controls. Major crimes include the part I Uniform Crime Reporting categories of murder, robbery, aggravated assault, burglary, theft, and motor vehicle theft. Non-major crimes refer to all the other crimes reported to the police departments. Robust standard errors clustered at the census tract level are in parentheses. \*p<0.1; \*\*p<0.05; \*\*\*p<0.01.

Table 3: First stage estimates on census tract mortgages

|                    | Loan amount         |                     |
|--------------------|---------------------|---------------------|
|                    | (1)                 | (2)                 |
| Nation loan growth | 0.219***<br>(0.025) | 0.213***<br>(0.025) |
| Mean dep. var.     | 2.69                | 2.71                |
| Observations       | 54,698              | 53,755              |
| F-statistic        | 78.8                | 73.5                |
| Year FE            | X                   | X                   |
| Tract FE           | X                   | X                   |
| Covariates         | -                   | X                   |

Notes: First stage estimates using ordinary least squares regression of the share-shift instrument of the inner product of the nation wide bank loan growth rates outside of the 27 cities and the bank-tract share on mortgages following equation (3). The dependent variables, local mortgages, uses the inverse hyperbolic sine transformation, so technically the results are expressed as an increase of 10 percent in the nation loan growth, implies a  $(e^{\beta_1} - 1)/10$  percent change in the census tract residential lending. Robust standard errors clustered at the census tract level in parentheses. \*p<0.1; \*\*p<0.05; \*\*\*p<0.01.

Table 4: Main estimates: Reduced form and 2SLS estimates of mortgages on crime

|                                      | Major<br>crime       | Property             | Theft                | Burglary            | Motor<br>vehicle<br>theft | Violent           | Murder           | Robbery           | Assault              | Nonmajor<br>crime    |
|--------------------------------------|----------------------|----------------------|----------------------|---------------------|---------------------------|-------------------|------------------|-------------------|----------------------|----------------------|
|                                      | (1)                  | (2)                  | (3)                  | (4)                 | (5)                       | (6)               | (7)              | (8)               | (9)                  | (10)                 |
| <i>A. Reduced form</i>               |                      |                      |                      |                     |                           |                   |                  |                   |                      |                      |
| Instrument                           | -0.025***<br>(0.010) | -0.035***<br>(0.011) | -0.081***<br>(0.013) | -0.039**<br>(0.019) | 0.088***<br>(0.023)       | -0.025<br>(0.016) | 0.021<br>(0.017) | -0.006<br>(0.019) | -0.061***<br>(0.019) | -0.033***<br>(0.008) |
| <i>B. Second-stage least squares</i> |                      |                      |                      |                     |                           |                   |                  |                   |                      |                      |
| Loan amount                          | -0.116**<br>(0.048)  | -0.165***<br>(0.055) | -0.378***<br>(0.077) | -0.183*<br>(0.095)  | 0.414***<br>(0.116)       | -0.119<br>(0.076) | 0.095<br>(0.079) | -0.026<br>(0.091) | -0.286***<br>(0.099) | -0.186***<br>(0.055) |
| Mean crime                           | 5.08                 | 4.83                 | 4.32                 | 3.30                | 2.67                      | 3.30              | 0.29             | 2.47              | 2.65                 | 5.50                 |
| Observations                         | 53,755               | 53,755               | 53,755               | 53,755              | 53,755                    | 53,755            | 51,515           | 53,755            | 53,457               | 44,120               |

Notes: Panel A shows the reduced form estimates following equation (4). Panel B presents the second stage least squares (instrumental variable) estimates following equation (5). Outcomes use the inverse hyperbolic sine transformation, so the results are expressed as percent changes ( $e^{\beta_1} - 1$ ). Major crimes include the part I Uniform Crime Reporting categories of murder, robbery, aggravated assault, burglary, theft, and motor vehicle theft. Non-major crimes refer to all the other crimes reported to the police departments. Robust standard errors clustered at the census tract level are in parentheses. \*p<0.1; \*\*p<0.05; \*\*\*p<0.01.

Table 5: Heterogeneity: 2SLS estimates of mortgages on crime interacted by the race/ethnic composition

|                                   | Major<br>crime      | Property             | Theft                | Burglary            | Motor<br>vehicle<br>theft | Violent             | Murder             | Robbery           | Assault              | Nonmajor<br>crime    |
|-----------------------------------|---------------------|----------------------|----------------------|---------------------|---------------------------|---------------------|--------------------|-------------------|----------------------|----------------------|
|                                   | (1)                 | (2)                  | (3)                  | (4)                 | (5)                       | (6)                 | (7)                | (8)               | (9)                  | (10)                 |
| <i>A. Black population = D</i>    |                     |                      |                      |                     |                           |                     |                    |                   |                      |                      |
| Loan amount                       | -0.074**<br>(0.029) | -0.105***<br>(0.033) | -0.212***<br>(0.044) | -0.139**<br>(0.058) | 0.251***<br>(0.070)       | -0.033<br>(0.049)   | -0.057<br>(0.048)  | 0.046<br>(0.058)  | -0.168***<br>(0.064) | -0.072**<br>(0.031)  |
| Loan amount*D                     | -0.136<br>(0.085)   | -0.198**<br>(0.098)  | -0.555***<br>(0.144) | -0.152<br>(0.169)   | 0.552**<br>(0.215)        | -0.264**<br>(0.131) | 0.480**<br>(0.196) | -0.220<br>(0.173) | -0.372**<br>(0.166)  | -0.414***<br>(0.115) |
| Mean crime                        | 5.09                | 4.83                 | 4.32                 | 3.31                | 2.67                      | 3.31                | 0.29               | 2.47              | 2.66                 | 5.50                 |
| Observations                      | 53,978              | 53,978               | 53,978               | 53,978              | 53,978                    | 53,978              | 51,738             | 53,978            | 53,680               | 44,120               |
| <i>B. Hispanic population = D</i> |                     |                      |                      |                     |                           |                     |                    |                   |                      |                      |
| Loan amount                       | -0.098**<br>(0.046) | -0.142***<br>(0.052) | -0.339***<br>(0.074) | -0.141<br>(0.089)   | 0.355***<br>(0.109)       | -0.103<br>(0.073)   | 0.092<br>(0.076)   | -0.036<br>(0.086) | -0.259***<br>(0.095) | -0.161***<br>(0.056) |
| Loan amount*D                     | -0.142**<br>(0.070) | -0.175**<br>(0.085)  | -0.290**<br>(0.115)  | -0.326**<br>(0.152) | 0.448**<br>(0.180)        | -0.128<br>(0.114)   | 0.017<br>(0.157)   | 0.067<br>(0.150)  | -0.208<br>(0.150)    | -0.183***<br>(0.064) |
| Mean crime                        | 5.08                | 4.83                 | 4.32                 | 3.30                | 2.67                      | 3.30                | 0.29               | 2.47              | 2.65                 | 5.50                 |
| Observations                      | 53,755              | 53,755               | 53,755               | 53,755              | 53,755                    | 53,755              | 51,515             | 53,755            | 53,457               | 44,120               |

Notes: Second stage least squares (instrumental variable) estimates interacting the loan amount with the relevant race/ethnic dimension. Specifically, it follows  $y_{it} = \gamma_i + \mu_t + \beta_2 \hat{L}_{it} + \beta_3 \hat{L}_{it} D_{it} + X_{it} \alpha_X + e_{it}$ , where  $D_{it}$  is the relevant race/ethnic dimension, which also is included in the control variables. All other parameters are as explained in the main text. Crimes and loan amount outcomes use the inverse hyperbolic sine transformation. The race/ethnic variable is the census tract proportion of the relevant group (variable goes from zero to one). Hence, the results are expressed as a ten percent increase in the mortgages loan amount in tracts with a 50 percent prevalence of the minority group relates to a  $(e^{\beta_1 * 0.5} - 1)/10$  percent change relative to not having any members of that minority group. Major crimes include the part I Uniform Crime Reporting categories of murder, robbery, aggravated assault, burglary, theft, and motor vehicle theft. Non-major crimes refer to all the other crimes reported to the police departments. Robust standard errors clustered at the census tract level are in parentheses. \*p<0.1; \*\*p<0.05; \*\*\*p<0.01.

Table 6: Heterogeneity: 2SLS estimates of mortgages on crime interacted by poverty levels

|                         | Major<br>crime      | Property             | Theft                | Burglary            | Motor<br>vehicle<br>theft | Violent             | Murder            | Robbery           | Assault              | Nonmajor<br>crime   |
|-------------------------|---------------------|----------------------|----------------------|---------------------|---------------------------|---------------------|-------------------|-------------------|----------------------|---------------------|
|                         | (1)                 | (2)                  | (3)                  | (4)                 | (5)                       | (6)                 | (7)               | (8)               | (9)                  | (10)                |
| <i>A. Poverty = Pov</i> |                     |                      |                      |                     |                           |                     |                   |                   |                      |                     |
| Loan amount             | -0.059**<br>(0.023) | -0.075***<br>(0.027) | -0.162***<br>(0.039) | -0.030<br>(0.048)   | 0.152***<br>(0.057)       | -0.013<br>(0.041)   | -0.013<br>(0.041) | 0.055<br>(0.048)  | -0.150***<br>(0.052) | -0.024<br>(0.029)   |
| Loan amount*Pov         | -0.417<br>(0.280)   | -0.666*<br>(0.348)   | -1.687***<br>(0.600) | -1.145**<br>(0.581) | 2.032**<br>(0.820)        | -0.914**<br>(0.452) | 0.841<br>(0.592)  | -0.702<br>(0.528) | -1.170**<br>(0.583)  | -1.246**<br>(0.513) |
| Mean crime              | 5.08                | 4.82                 | 4.31                 | 3.29                | 2.67                      | 3.30                | 0.28              | 2.46              | 2.66                 | 5.50                |
| Observations            | 52,897              | 52,897               | 52,897               | 52,897              | 52,897                    | 52,897              | 50,657            | 52,897            | 52,599               | 43,273              |

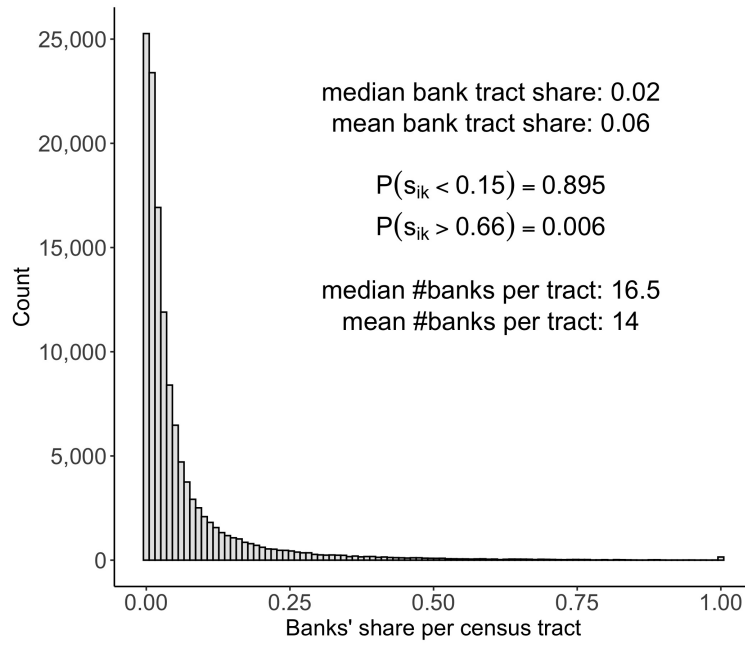
Notes: Second stage least squares (instrumental variable) estimates interacting the loan amount with the proportion of families below the poverty level (goes from zero to one). Specifically, it follows  $y_{it} = \gamma_i + \mu_t + \beta_2 \hat{L}_{it} + \beta_3 \hat{L}_{it} D_{it} + X_{it} \alpha_X + e_{it}$ , where  $Pov_{it}$  is the poverty levels, which also is included in the control variables. All other parameters are as explained in the main text. Crimes and loan amount outcomes use the inverse hyperbolic sine transformation. The results are expressed as a ten percent increase in the mortgages loan amount in tracts with 50 percent of the families below the poverty level relates to a  $(e^{\beta_1 * 0.5} - 1)/10$  percent change relative to no families below the poverty level. Major crimes include the part I Uniform Crime Reporting categories of murder, robbery, aggravated assault, burglary, theft, and motor vehicle theft. Non-major crimes refer to all the other crimes reported to the police departments. Robust standard errors clustered at the census tract level are in parentheses. \*p<0.1; \*\*p<0.05; \*\*\*p<0.01.

Table 7: Potential mechanisms: 2SLS estimates of mortgages on housing units

|                                   | Occupied units<br>(1) | Vacant units<br>(2) |
|-----------------------------------|-----------------------|---------------------|
| <i>A. All mortgages</i>           |                       |                     |
| Loan amount                       | 0.005<br>(0.008)      | -0.006<br>(0.009)   |
| Mean dep. var.                    | 1.13                  | 0.18                |
| Observations                      | 53,720                | 53,720              |
| <i>B. Home purchase mortgages</i> |                       |                     |
| Loan amount                       | 0.018*<br>(0.010)     | -0.023*<br>(0.012)  |
| Mean dep. var.                    | 1.14                  | 0.18                |
| Observations                      | 50,667                | 50,667              |

Notes: Second stage least squares (instrumental variable) estimates of mortgages on the number of housing units in the census tract. Panel A uses all mortgages for the instrument and the endogenous variable, which is the same approach as the main estimates. Panel B uses only mortgages with the purpose of buying a home for the instrument and the endogenous variable (it excludes mortgages for home improvement and refinancing). All outcomes use the inverse hyperbolic sine transformation, so the results are expressed as percent changes ( $e^{\beta_1} - 1$ ). Robust standard errors clustered at the census tract level in parentheses. \*p<0.1; \*\*p<0.05; \*\*\*p<0.01.

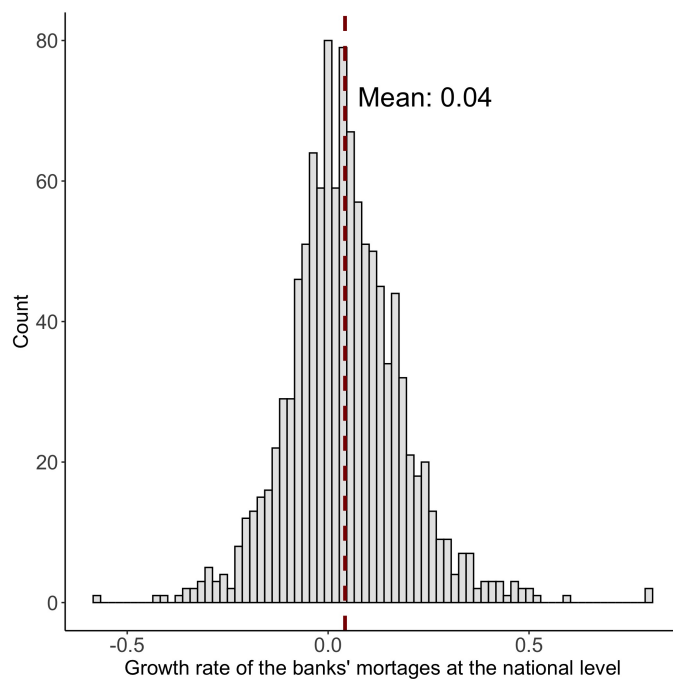
Figure 1: Histogram of banks' mortgage share, 2007



Notes: The figure shows the 2007 banks' share of the mortgage loan amount in the census tracts ( $s_{ik}$ ) included in the analysis. The results suggest little evidence of market concentration in the sample.



Figure 2: Average banks' nation mortgage growth, 2011-2017



Notes: The figure shows the mean yearly growth rate in the nation mortgages (excluding the 27 US cities included in this research) for each of the 1,118 banks used to build the Bartik instrument between 2011 and 2017. The vertical dashed line represents the mean bank's growth. The symmetric growth measure is calculated as  $(L_{it} - L_{it-1}) / (0.5 * L_{it} + 0.5 * L_{it-1})$ , so the values range between -2 and 2.

# ONLINE APPENDIX

## A Appendix: Tables and Figures

Table A.1: Alternative instrument: Reduced form and 2SLS estimates of mortgages on crime

|                                      | Major<br>crime       | Property             | Theft                | Burglary          | Motor<br>vehicle<br>theft | Violent            | Murder           | Robbery           | Assault              | Nonmajor<br>crime   |
|--------------------------------------|----------------------|----------------------|----------------------|-------------------|---------------------------|--------------------|------------------|-------------------|----------------------|---------------------|
|                                      | (1)                  | (2)                  | (3)                  | (4)               | (5)                       | (6)                | (7)              | (8)               | (9)                  | (10)                |
| <i>A. Reduced form</i>               |                      |                      |                      |                   |                           |                    |                  |                   |                      |                     |
| Instrument                           | -0.029***<br>(0.010) | -0.033***<br>(0.011) | -0.079***<br>(0.013) | -0.027<br>(0.020) | 0.063***<br>(0.023)       | -0.032*<br>(0.017) | 0.011<br>(0.018) | -0.010<br>(0.022) | -0.079***<br>(0.021) | -0.021**<br>(0.009) |
| <i>B. Second-stage least squares</i> |                      |                      |                      |                   |                           |                    |                  |                   |                      |                     |
| Loan amount                          | -0.142***<br>(0.051) | -0.161***<br>(0.056) | -0.380***<br>(0.078) | -0.129<br>(0.096) | 0.302***<br>(0.115)       | -0.155*<br>(0.086) | 0.052<br>(0.087) | -0.051<br>(0.104) | -0.380***<br>(0.111) | -0.129**<br>(0.056) |
| Mean crime                           | 5.09                 | 4.83                 | 4.32                 | 3.31              | 2.67                      | 3.29               | 0.29             | 2.46              | 2.64                 | 5.49                |
| Observations                         | 52,797               | 52,797               | 52,797               | 52,797            | 52,797                    | 52,797             | 50,606           | 52,797            | 52,501               | 43,197              |

Notes: These specifications use an alternative Bartik instrument, which was built using only banks with less than 66 percent of the mortgages share-tract in 2007 to reduce concerns that banks with high market concentration could be related to crime, and, hence, bias the results. Panel A shows the reduced form estimates following equation (4). Panel B presents the second stage least squares (instrumental variable) estimates following equation (5). Outcomes use the inverse hyperbolic sine transformation, so the results are expressed as percent changes (e.g.,  $e^{\beta_1} - 1$ ). Major crimes include the part I Uniform Crime Reporting categories of murder, robbery, aggravated assault, burglary, theft, and motor vehicle theft. Non-major crimes refer to all the other crimes reported to the police departments. Robust standard errors clustered at the census tract level are in parentheses. \*p<0.1; \*\*p<0.05; \*\*\*p<0.01.

Table A.2: Alternative functional forms: Reduced form and 2SLS estimates of mortgages on crime

|                                      | Major<br>crime       | Property             | Theft                | Burglary            | Motor<br>vehicle<br>theft | Violent            | Murder           | Robbery           | Assault              | Nonmajor<br>crime    |
|--------------------------------------|----------------------|----------------------|----------------------|---------------------|---------------------------|--------------------|------------------|-------------------|----------------------|----------------------|
|                                      | (1)                  | (2)                  | (3)                  | (4)                 | (5)                       | (6)                | (7)              | (8)               | (9)                  | (10)                 |
| <b>1) Variables as log(.+1)</b>      |                      |                      |                      |                     |                           |                    |                  |                   |                      |                      |
| <i>A. Reduced form</i>               |                      |                      |                      |                     |                           |                    |                  |                   |                      |                      |
| Instrument                           | -0.025***<br>(0.009) | -0.034***<br>(0.010) | -0.073***<br>(0.012) | -0.042**<br>(0.017) | 0.067***<br>(0.019)       | -0.023*<br>(0.014) | 0.016<br>(0.013) | -0.006<br>(0.016) | -0.052***<br>(0.016) | -0.032***<br>(0.008) |
| <i>B. Second-stage least squares</i> |                      |                      |                      |                     |                           |                    |                  |                   |                      |                      |
| Loan amount                          | -0.137**<br>(0.054)  | -0.188***<br>(0.061) | -0.402***<br>(0.081) | -0.229**<br>(0.095) | 0.370***<br>(0.110)       | -0.127*<br>(0.077) | 0.088<br>(0.072) | -0.036<br>(0.089) | -0.284***<br>(0.095) | -0.213***<br>(0.062) |
| Mean crime                           | 4.42                 | 4.17                 | 3.68                 | 2.73                | 2.16                      | 2.73               | 0.22             | 1.99              | 2.15                 | 4.82                 |
| Observations                         | 53,755               | 53,755               | 53,755               | 53,755              | 53,755                    | 53,755             | 51,515           | 53,755            | 53,457               | 44,120               |

Notes: Outcomes using log(.+1), so the results are expressed as percent changes (e.g.,  $e^{\beta_1} - 1$ ). Panel A shows the reduced form estimates following equation (4). Panel B presents the second stage least squares (instrumental variable) estimates following equation (5). Major crimes include murder, robbery, aggravated assault, burglary, theft, and motor vehicle theft. Non-major crimes refer to all the other crimes reported to the police departments. Robust standard errors clustered at the census tract level are in parentheses. \*p<0.1; \*\*p<0.05; \*\*\*p<0.01.

Table A.3: Alternative dependent variable: Reduced form and 2SLS estimates of mortgages on crime rates

|                                      | Major<br>crime      | Property             | Theft                | Burglary          | Motor<br>vehicle<br>theft | Violent           | Murder           | Robbery           | Assault             | Nonmajor<br>crime    |
|--------------------------------------|---------------------|----------------------|----------------------|-------------------|---------------------------|-------------------|------------------|-------------------|---------------------|----------------------|
|                                      | (1)                 | (2)                  | (3)                  | (4)               | (5)                       | (6)               | (7)              | (8)               | (9)                 | (10)                 |
| <i>A. Reduced form</i>               |                     |                      |                      |                   |                           |                   |                  |                   |                     |                      |
| Instrument                           | -0.022**<br>(0.011) | -0.032***<br>(0.012) | -0.080***<br>(0.015) | -0.024<br>(0.024) | 0.124***<br>(0.032)       | -0.022<br>(0.020) | 0.017<br>(0.033) | -0.003<br>(0.027) | -0.069**<br>(0.028) | -0.030***<br>(0.010) |
| <i>B. Second-stage least squares</i> |                     |                      |                      |                   |                           |                   |                  |                   |                     |                      |
| Loan amount                          | -0.101*<br>(0.053)  | -0.151**<br>(0.061)  | -0.373***<br>(0.085) | -0.113<br>(0.113) | 0.579***<br>(0.157)       | -0.103<br>(0.097) | 0.080<br>(0.150) | -0.013<br>(0.127) | -0.323**<br>(0.141) | -0.169***<br>(0.065) |
| Mean crime                           | 6.13                | 5.88                 | 5.36                 | 4.32              | 3.64                      | 4.31              | 0.52             | 3.40              | 3.61                | 6.58                 |
| Observations                         | 53,755              | 53,755               | 53,755               | 53,755            | 53,755                    | 53,755            | 51,515           | 53,755            | 53,457              | 44,120               |

Notes: Outcomes use the inverse hyperbolic sine transformation of crimes per 10,000 people rather than crime incidents to account for differential crime risks across census tracts. The results are expressed as percent changes (e.g.,  $e^{\beta_1} - 1$ ). Panel A shows the reduced form estimates following equation (4). Panel B presents the second stage least squares (instrumental variable) estimates following equation (5). Major crimes include the part I Uniform Crime Reporting categories of murder, robbery, aggravated assault, burglary, theft, and motor vehicle theft. Non-major crimes refer to all the other crimes reported to the police departments. Robust standard errors clustered at the census tract level are in parentheses. \*p<0.1; \*\*p<0.05; \*\*\*p<0.01.

Table A.4: Alternative weights: Reduced form and 2SLS estimates of mortgages on crime

|                                      | Major<br>crime      | Property             | Theft                | Burglary            | Motor<br>vehicle<br>theft | Violent            | Murder           | Robbery           | Assault              | Nonmajor<br>crime    |
|--------------------------------------|---------------------|----------------------|----------------------|---------------------|---------------------------|--------------------|------------------|-------------------|----------------------|----------------------|
|                                      | (1)                 | (2)                  | (3)                  | (4)                 | (5)                       | (6)                | (7)              | (8)               | (9)                  | (10)                 |
| <i>A. Reduced form</i>               |                     |                      |                      |                     |                           |                    |                  |                   |                      |                      |
| Instrument                           | -0.028**<br>(0.012) | -0.037***<br>(0.012) | -0.070***<br>(0.015) | -0.051**<br>(0.025) | 0.070***<br>(0.027)       | -0.030*<br>(0.017) | 0.029<br>(0.020) | -0.002<br>(0.021) | -0.078***<br>(0.021) | -0.035***<br>(0.012) |
| <i>B. Second-stage least squares</i> |                     |                      |                      |                     |                           |                    |                  |                   |                      |                      |
| Loan amount                          | -0.098**<br>(0.044) | -0.128***<br>(0.047) | -0.247***<br>(0.060) | -0.177**<br>(0.089) | 0.245***<br>(0.095)       | -0.104*<br>(0.063) | 0.095<br>(0.064) | -0.006<br>(0.074) | -0.273***<br>(0.086) | -0.158***<br>(0.059) |
| Mean crime                           | 5.22                | 4.98                 | 4.51                 | 3.43                | 2.75                      | 3.37               | 0.29             | 2.56              | 2.71                 | 5.67                 |
| Observations                         | 53,737              | 53,737               | 53,737               | 53,737              | 53,737                    | 53,737             | 51,497           | 53,737            | 53,439               | 44,102               |

Notes: Reduced form and second stage least squares (instrumental variable) estimates following equation (4) and (5). The observations are weighted by the number of residential house units per census tract. Outcomes use the inverse hyperbolic sine transformation, so the results are expressed as percent changes (e.g.,  $e^{\beta_1} - 1$ ). Major crimes include the part I Uniform Crime Reporting categories of murder, robbery, aggravated assault, burglary, theft, and motor vehicle theft. Non-major crimes refer to all the other crimes reported to the police departments. Robust standard errors clustered at the census tract level are in parentheses. \* $p < 0.1$ ; \*\* $p < 0.05$ ; \*\*\* $p < 0.01$ .

Table A.5: Alternative weights: Reduced form and 2SLS estimates of mortgages on crime

|                                      | Major<br>crime      | Property             | Theft                | Burglary            | Motor<br>vehicle<br>theft | Violent             | Murder            | Robbery           | Assault              | Nonmajor<br>crime    |
|--------------------------------------|---------------------|----------------------|----------------------|---------------------|---------------------------|---------------------|-------------------|-------------------|----------------------|----------------------|
|                                      | (1)                 | (2)                  | (3)                  | (4)                 | (5)                       | (6)                 | (7)               | (8)               | (9)                  | (10)                 |
| <i>A. Reduced form</i>               |                     |                      |                      |                     |                           |                     |                   |                   |                      |                      |
| Instrument                           | -0.027**<br>(0.011) | -0.034***<br>(0.012) | -0.068***<br>(0.015) | -0.059**<br>(0.025) | 0.075***<br>(0.027)       | -0.034**<br>(0.017) | 0.034*<br>(0.020) | -0.016<br>(0.022) | -0.075***<br>(0.020) | -0.037***<br>(0.013) |
| <i>B. Second-stage least squares</i> |                     |                      |                      |                     |                           |                     |                   |                   |                      |                      |
| Loan amount                          | -0.091**<br>(0.041) | -0.116***<br>(0.044) | -0.230***<br>(0.058) | -0.200**<br>(0.086) | 0.255***<br>(0.093)       | -0.116*<br>(0.060)  | 0.110*<br>(0.064) | -0.054<br>(0.076) | -0.255***<br>(0.076) | -0.167***<br>(0.061) |
| Mean crime                           | 5.13                | 4.88                 | 4.39                 | 3.36                | 2.71                      | 3.34                | 0.29              | 2.52              | 2.70                 | 5.65                 |
| Observations                         | 53,755              | 53,755               | 53,755               | 53,755              | 53,755                    | 53,755              | 51,515            | 53,755            | 53,457               | 44,120               |

Notes: Reduced form and second stage least squares (instrumental variable) estimates following equation (4) and (5). The observations are weighted by the population in census tract. Outcomes use the inverse hyperbolic sine transformation, so the results are expressed as percent changes (e.g.,  $e^{\beta_1} - 1$ ). Major crimes include the part I Uniform Crime Reporting categories of murder, robbery, aggravated assault, burglary, theft, and motor vehicle theft. Non-major crimes refer to all the other crimes reported to the police departments. Robust standard errors clustered at the census tract level are in parentheses. \* $p < 0.1$ ; \*\* $p < 0.05$ ; \*\*\* $p < 0.01$ .

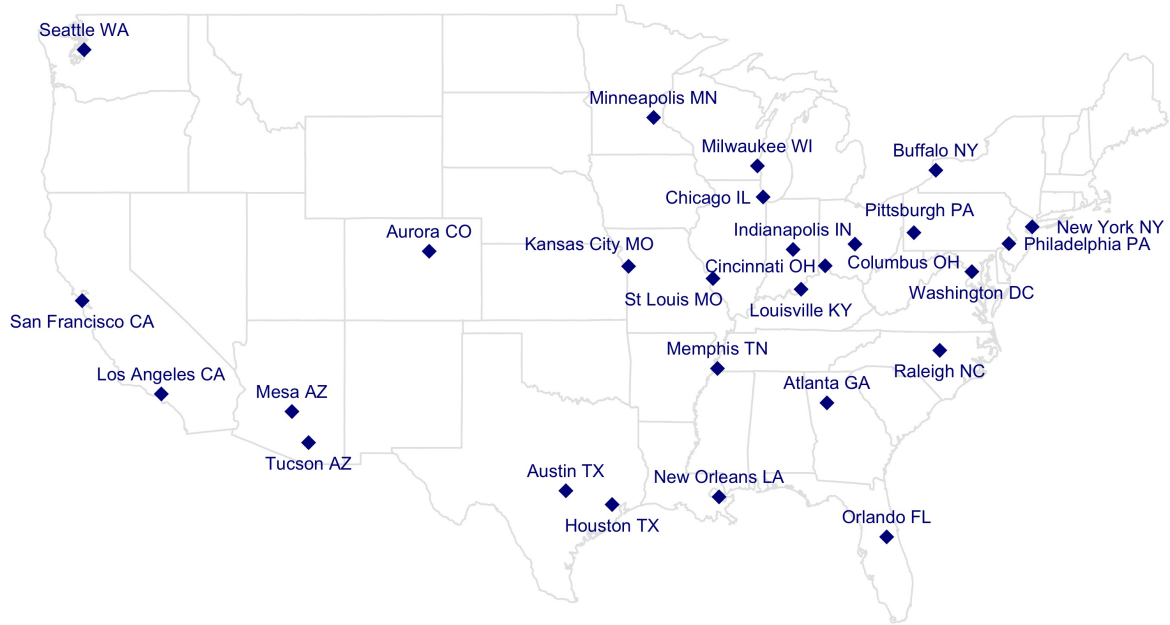
Table A.6: Heterogeneity: 2SLS estimates of mortgages on crime by mortgage growth tercile groups

|                                       | Major<br>crime      | Property            | Theft                | Burglary           | Motor<br>vehicle<br>theft | Violent            | Murder           | Robbery           | Assault              | Nonmajor<br>crime   |
|---------------------------------------|---------------------|---------------------|----------------------|--------------------|---------------------------|--------------------|------------------|-------------------|----------------------|---------------------|
|                                       | (1)                 | (2)                 | (3)                  | (4)                | (5)                       | (6)                | (7)              | (8)               | (9)                  | (10)                |
| Mortgage*1st tercile                  | -0.453*<br>(0.232)  | -0.645**<br>(0.283) | -1.571***<br>(0.532) | -0.671<br>(0.425)  | 1.676***<br>(0.626)       | -0.628*<br>(0.355) | 0.494<br>(0.353) | -0.338<br>(0.393) | -0.969**<br>(0.459)  | -0.797**<br>(0.337) |
| Mortgage*2nd tercile                  | -0.127**<br>(0.063) | -0.186**<br>(0.074) | -0.438***<br>(0.123) | -0.192*<br>(0.116) | 0.462***<br>(0.152)       | -0.126<br>(0.098)  | 0.067<br>(0.080) | -0.015<br>(0.111) | -0.333**<br>(0.129)  | -0.200**<br>(0.081) |
| Mortgage*3rd tercile                  | -0.072**<br>(0.034) | -0.101**<br>(0.040) | -0.217***<br>(0.070) | -0.121*<br>(0.063) | 0.248***<br>(0.087)       | -0.055<br>(0.055)  | 0.034<br>(0.045) | 0.009<br>(0.062)  | -0.190***<br>(0.072) | -0.088*<br>(0.045)  |
| $\beta_{tercile1} = \beta_{tercile2}$ | 0.07                | 0.04                | 0.01                 | 0.15               | 0.02                      | 0.07               | 0.16             | 0.30              | 0.08                 | 0.03                |
| $\beta_{tercile2} = \beta_{tercile3}$ | 0.13                | 0.04                | 0.00                 | 0.31               | 0.01                      | 0.24               | 0.52             | 0.73              | 0.07                 | 0.01                |
| $\beta_{tercile1} = \beta_{tercile3}$ | 0.06                | 0.03                | 0.00                 | 0.14               | 0.01                      | 0.06               | 0.15             | 0.31              | 0.05                 | 0.02                |
| Mean crime                            | 5.38                | 5.02                | 4.43                 | 3.58               | 2.97                      | 4.01               | 0.52             | 3.05              | 3.41                 | 5.68                |
| Observations                          | 53,755              | 53,755              | 53,755               | 53,755             | 53,755                    | 53,755             | 51,515           | 53,755            | 53,457               | 44,120              |

Notes: Second stage least squares (instrumental variable) estimates interacting the loan amount with the tercile group of the average mortgage growth between 2011 and 2017. Specifically, it follows  $y_{it} = \gamma_i + \mu_t + \sum_{j=1}^3 \beta_j \hat{L}_{it} D_i^j + X_{it} \alpha_X + e_{it}$ , where  $D_i^j$  is an indicator variable of the tercile group of the mortgage growth. All other parameters are as explained in the main text. Crimes and loan amount outcomes use the inverse hyperbolic sine transformation. The results are expressed as percent changes ( $e^{\beta_j} - 1$ ). Major crimes include the part I Uniform Crime Reporting categories of murder, robbery, aggravated assault, burglary, theft, and motor vehicle theft. Non-major crimes refer to all the other crimes reported to the police departments. Robust standard errors clustered at the census tract level are in parentheses. The bottom rows show the pvalue of the hypothesis testing whether the coefficients across tercile groups are equal. \*p<0.1; \*\*p<0.05; \*\*\*p<0.01.

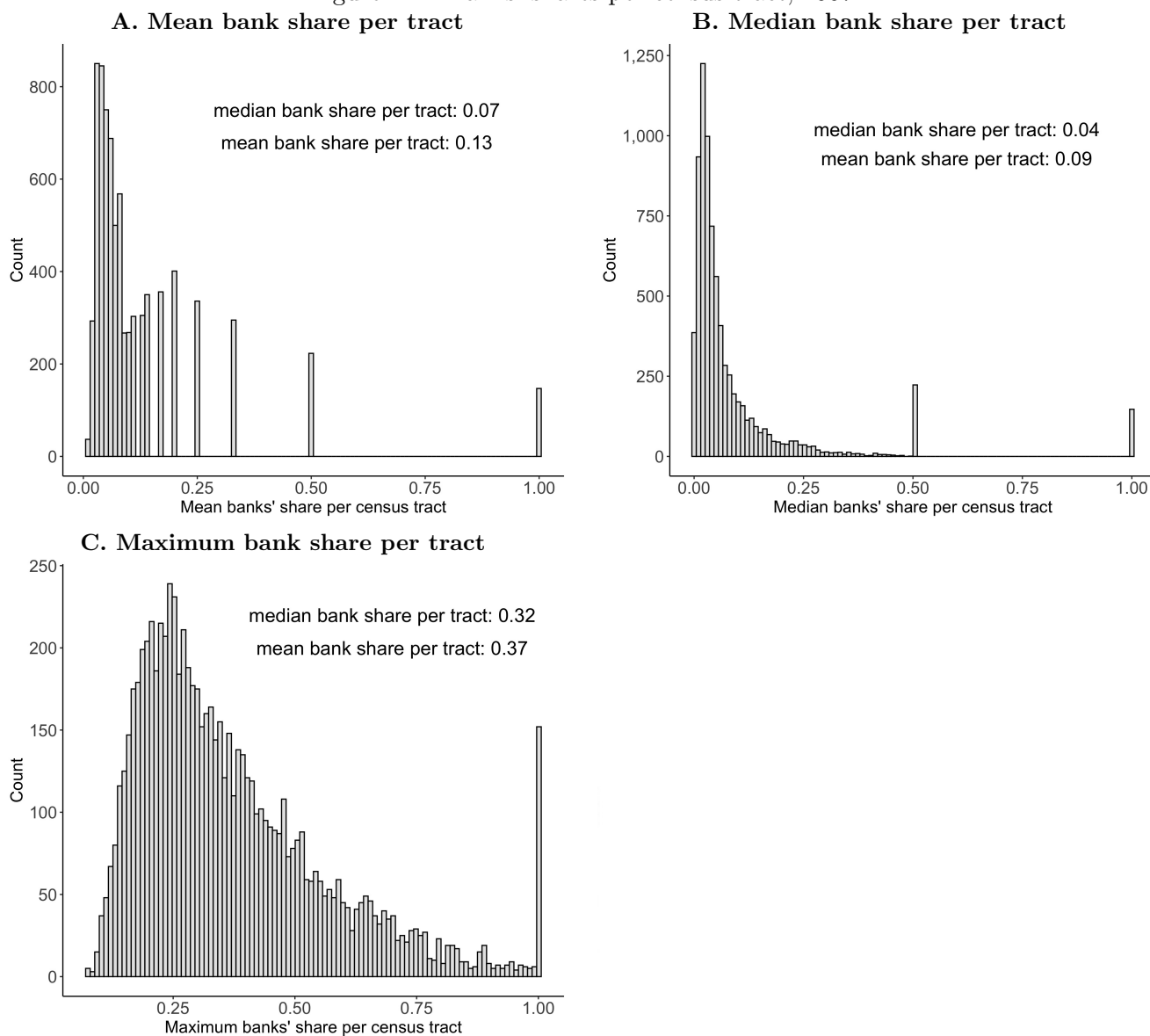


Figure A.1: Cities included in the analysis



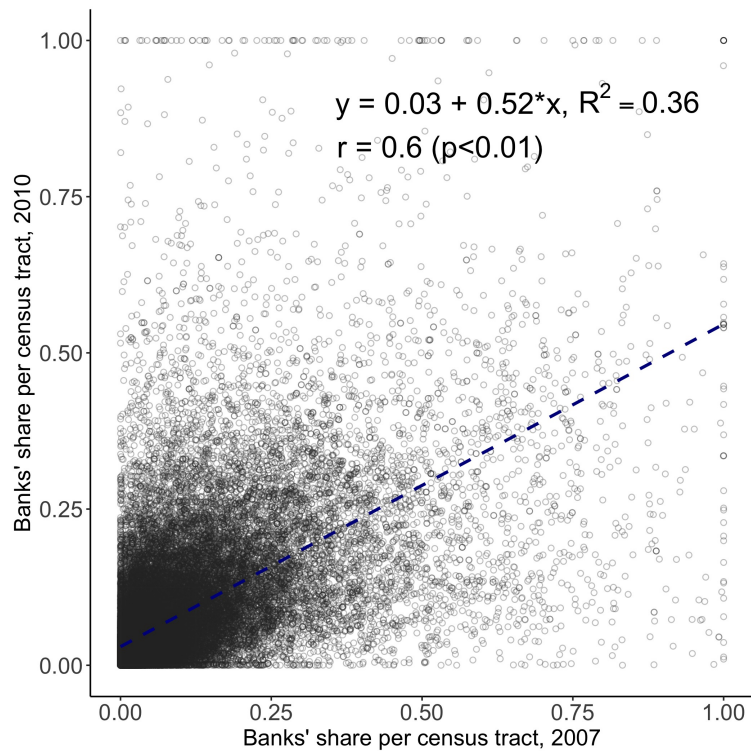
Notes: The map shows the location of the 27 US major cities included in this research. These cities had public crime data that could be aggregated to the census tract-year level.

Figure A.2: Banks' shares per census tract, 2007



Notes: Each panel shows the mean (Panel A), median (Panel B), and maximum (Panel C) bank share per census tract. Only includes the banks used to build the instrumental variable. Each panel presents the median and mean of its distribution. Overall, the three census tract statistics and distributions suggest that while one bank usually has one third of the local mortgage market, the remaining share is scattered across a considerable number of banks.

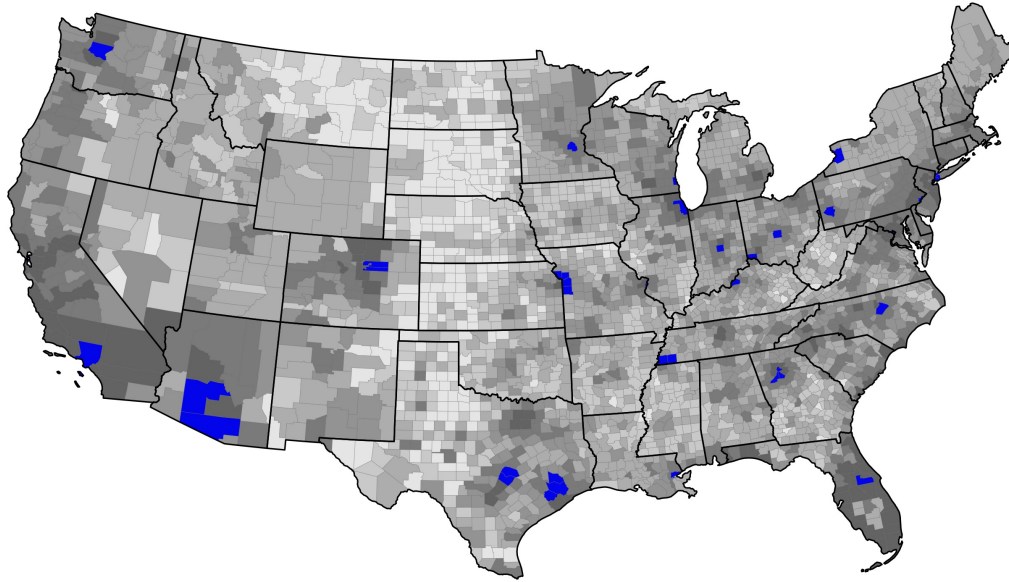
Figure A.3: Correlation of banks' tract shares across time, 2007 vs 2010



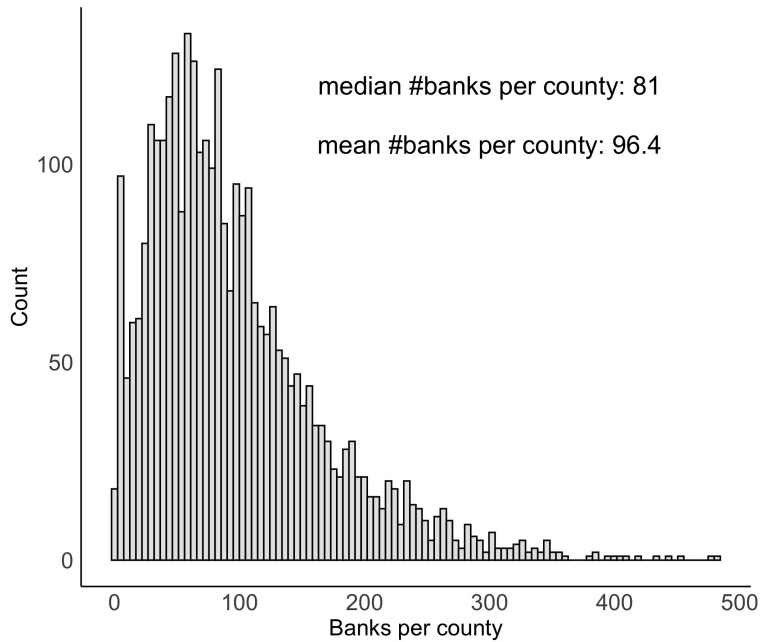
Notes: The figure shows the census tract banks' share of the mortgage loan amount four (2007) and one year (2007) before the study period. While having a large share in 2007 correlates with a high share in 2010, there is considerable unexplained variation in the sample. A best-fit dashed line is drawn through the data. Its regression equation,  $R^2$ , correlation coefficient ( $r$ ), and the pvalue ( $p$ ) of the correlation are also shown in the figure.

Figure A.4: Banks' coverage across counties  
**A. Geographical distribution of banks' across counties**

Number of banks    (0-25]    (50-100]    (150-250]    ■ 27 US cities  
                           (25-50]    (100-150]    (250-500]



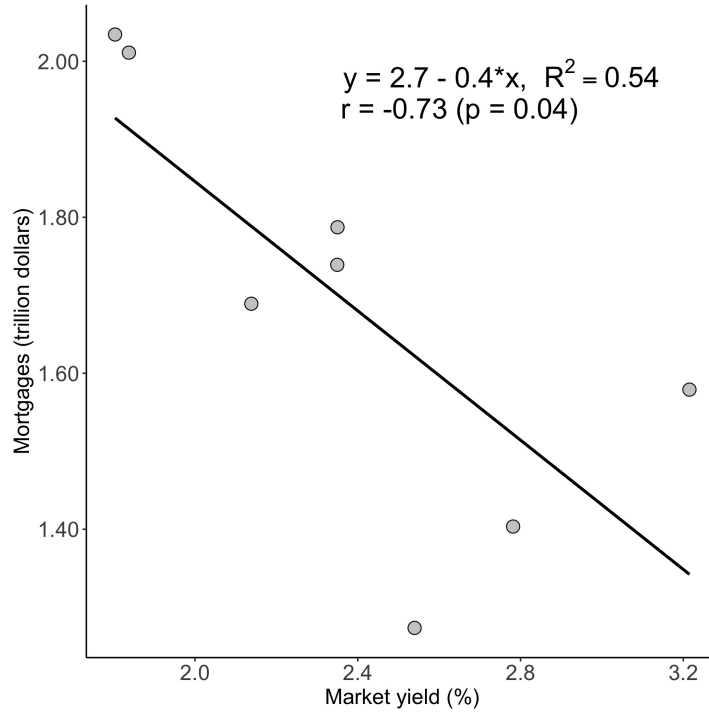
**B. Distribution of banks' across counties**



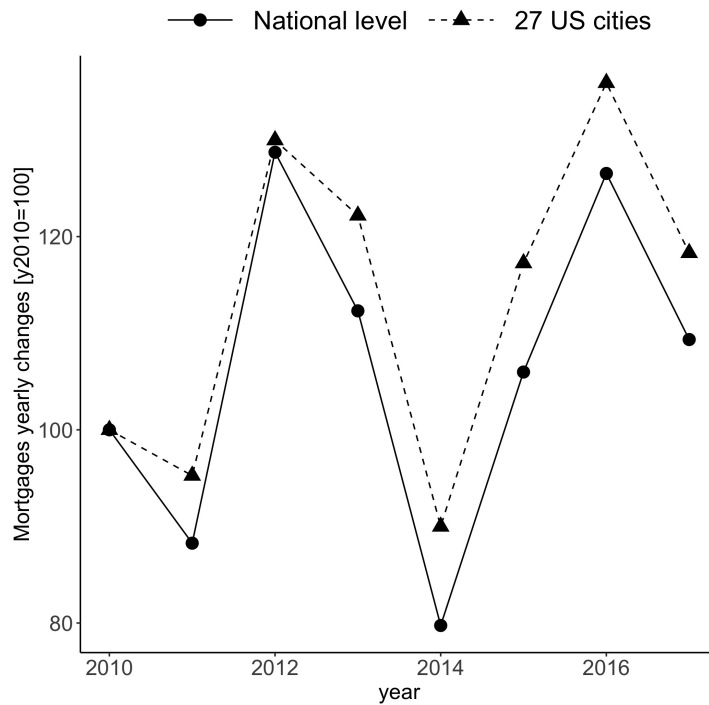
Notes: Panel A shows the number of banks, out of the 1,118 financial institutions used in the instrumental variable, per US county. The blue-colored counties are the ones where the 27 cities included in the analysis are located. While each of the 1,118 do not cover all lower 48 states, jointly, they operate across all the country. Panel B presents the histogram of the banks' presence by county, showing that the mean (median) county has 96 (81) banks.

Figure A.5: Mortgages trend across time and correlation with Treasury market yield

**A. Correlation of US mortgages and Treasury market yield, 2010-2017**

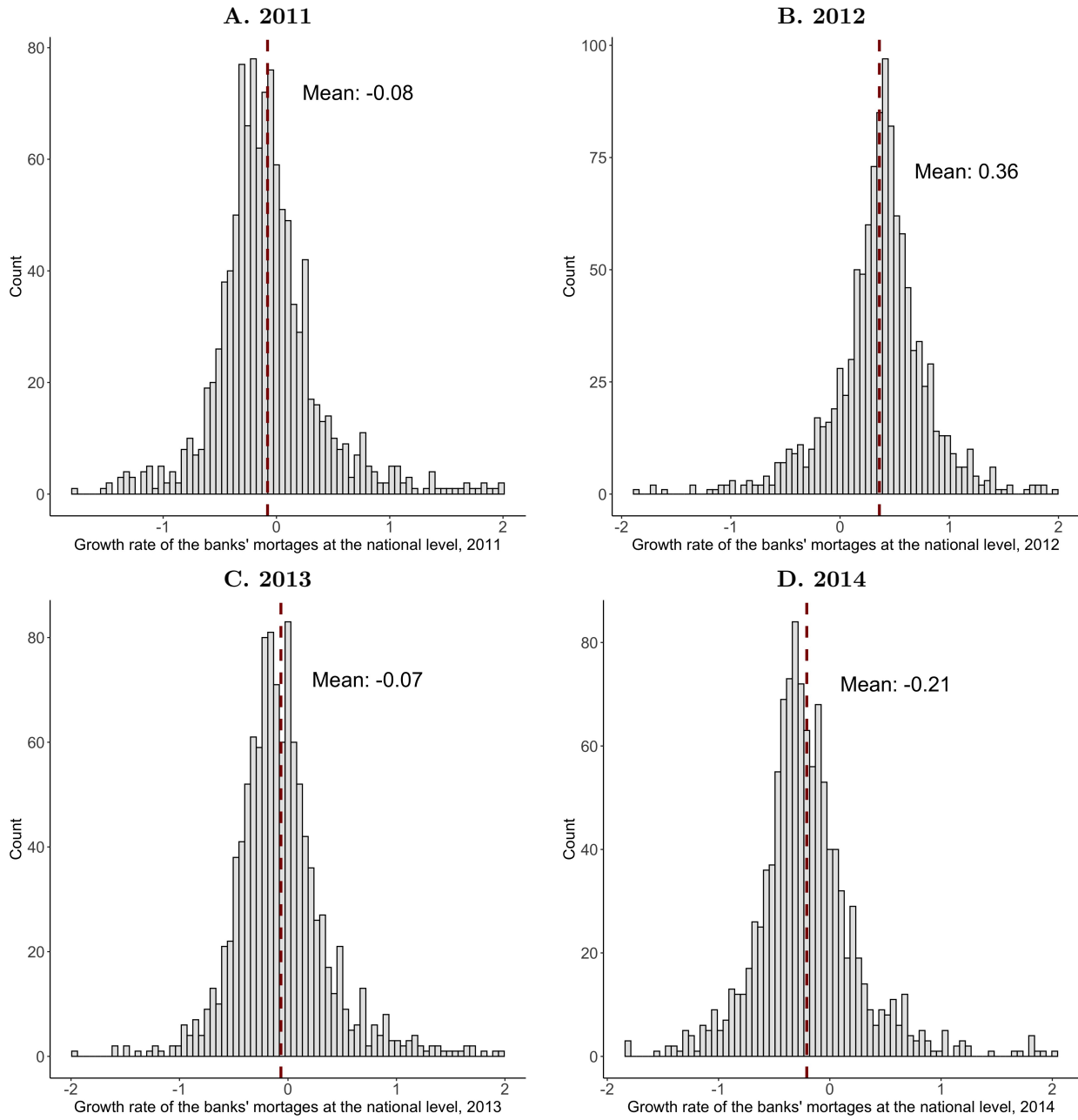


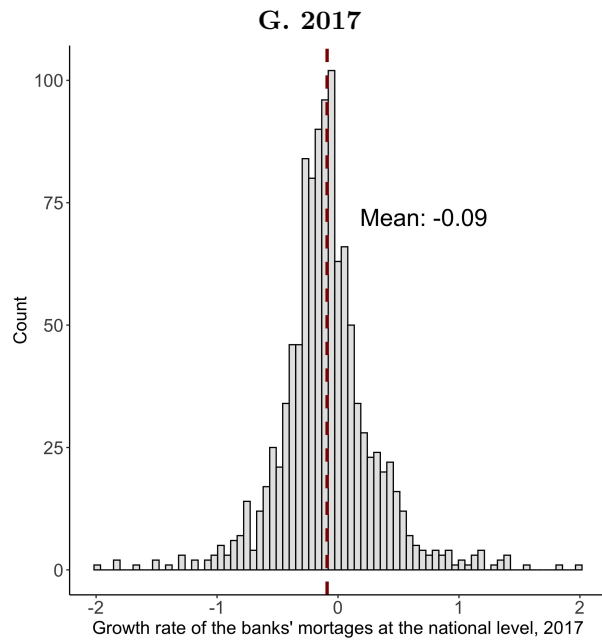
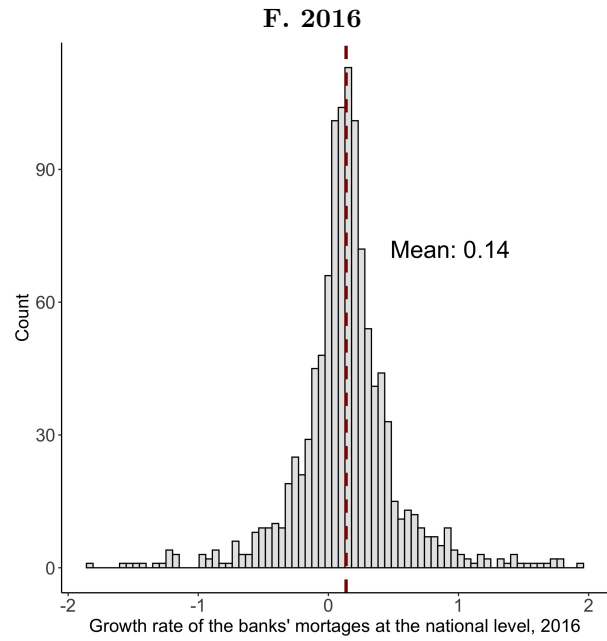
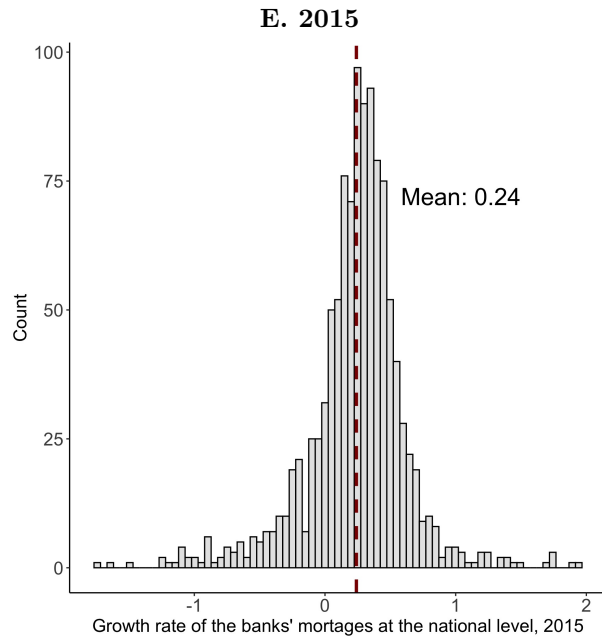
**B. Mortgages changes by sample group**



Notes: Panels A shows in the horizontal axis the mean Market Yield on US Treasury Securities at 10-Year Constant Maturity, which is the interest rate that the government pays to borrow money and influences other interest rates and lending patterns. The vertical axis shows the value of the national mortgages. The correlation also holds for each of the 27 cities used in the sample, ranging their coefficient from -0.40 to -0.92. Panel B shows the relative changes in the nation's (excluding the 27 US cities) and the 27 US cities' mortgage debt. Both follow the same pattern.

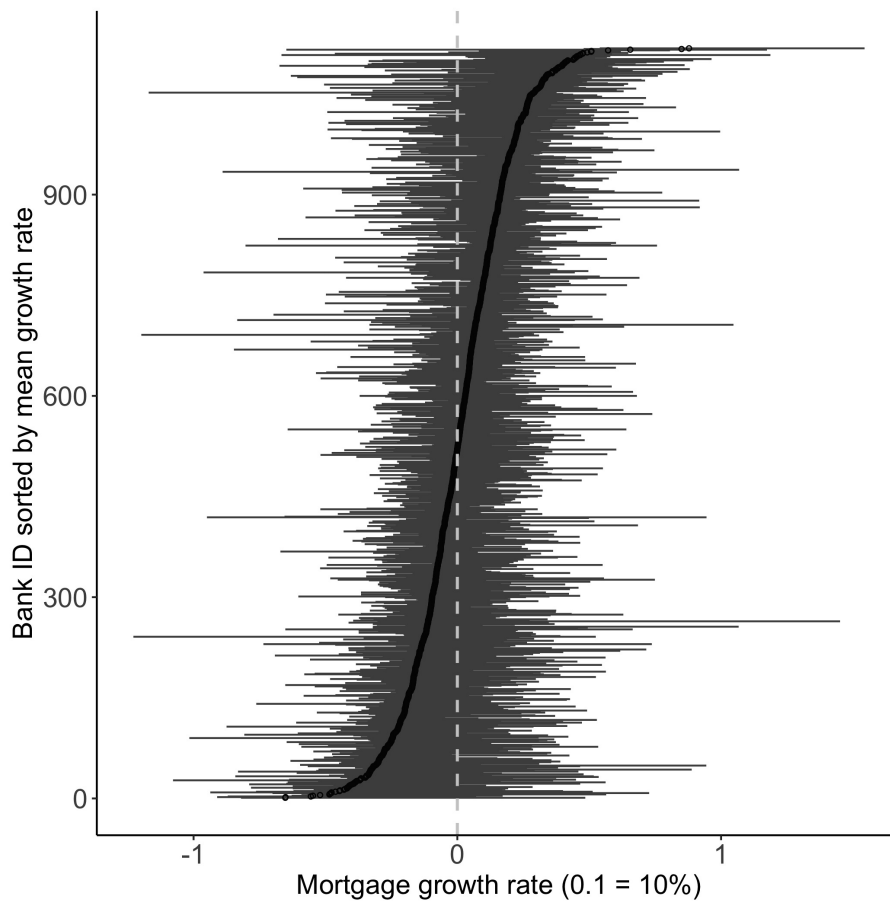
Figure A.6: Banks' nation mortgage growth by year





Notes: Each panel shows the yearly symmetric growth rate in the US mortgages (excluding the 27 US cities included in this research) for each of the 1,118 banks used to build the Bartik instrument between 2011 and 2017. The vertical dashed line represents the grand mean bank's growth. The symmetric growth measure is calculated as  $(L_{it} - L_{it-1}) / (0.5 * L_{it} + 0.5 * L_{it-1})$ , so the values range between -2 and 2.

Figure A.7: National mortgage growth by bank, 2011-2017



Notes: The figure shows the first, second (median), and third quartile of the yearly national mortgage growth (excluding the 27 cities) between 2011 and 2017 for each of the 1,118 banks used to build to instrumental variable. The vertical dashed line marks the zero growth rate. The symmetric growth measure is calculated as  $(L_{it} - L_{it-1}) / (0.5 * L_{it} + 0.5 * L_{it-1})$ , so the values range between -2 and 2.